## BECK

## THE BECK GROUP



Henry C. Beck, Sr., with two partners, founded a construction company in 1912 called the Central Contracting Company. This organization has evolved over the years, including moving its Texas headquarters from Houston to Dallas in 1924. Only one year after founding the organization, Henry C. Beck, Sr. bought out the other partners, but maintained the company name until 1946 when it became the Henry C. Beck Company. In 1981, the named changed to HCB Contractors, and remained that until 1998 when the company changed its name to The Beck Group.

In the past, Beck provided one segment of the delivery process construction. Today, Beck provides one complete solution to our customer's needs. We have grown horizontally through the last decade to offer many real estate-related services such as design, development, finance, and construction services to owners, users, and investors. These integrated services are provided nationwide and in Mexico with offices in Atlanta, Austin, Denver, Los Angeles, Mexico City, Orlando, Phoenix, San Antonio, San Francisco and Tampa.

Our primary focus is to seek long-term relationships with our customers. Our success rate is high; averaging 80% of the annual business volume from repeat customers. This impacts the way we think, the way we are organized, and the way we work. Foremost, it means that we embrace the customer's perspective, sharing their concerns and their objectives. We strive to overcome industry inefficiencies in order to develop a faster building process, as demanded by our customer's time to market needs.

In doing so, we continue to look at the way we do business and look for opportunities to provide new services.