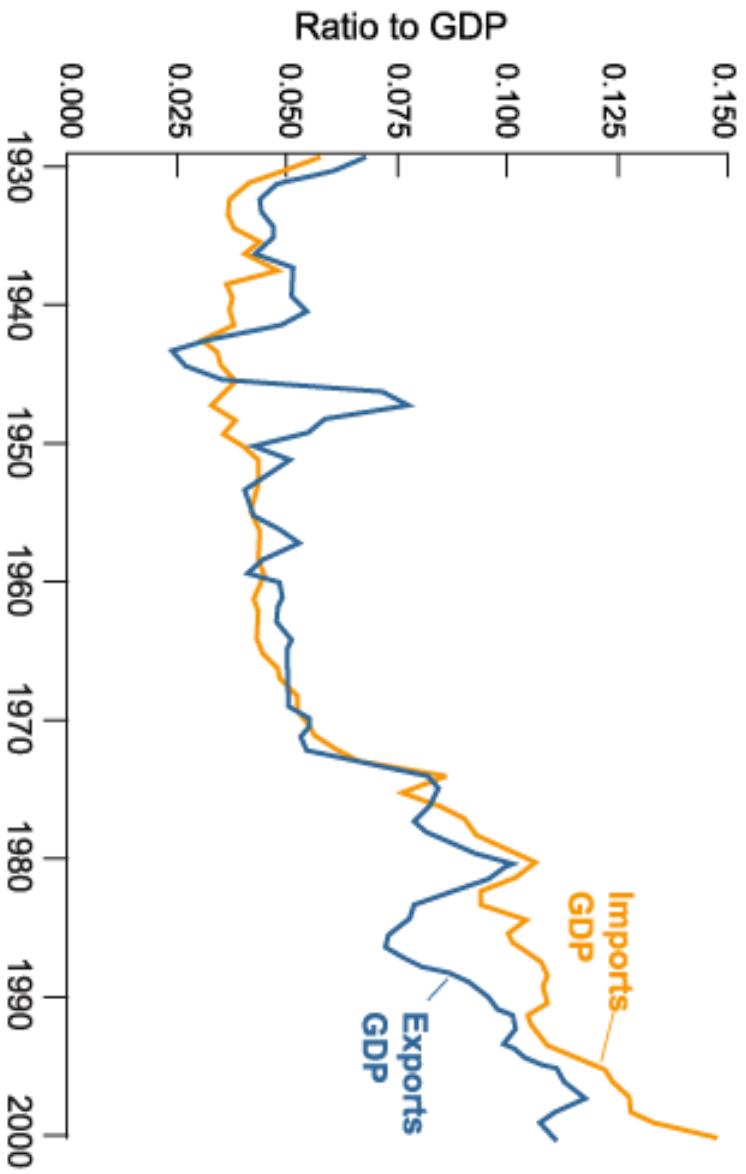


Openness in goods and financial markets

- Goods markets: frictions to free trade through tariffs and quotas.
- Financial markets: frictions to free trade through capital controls.
- Factor markets – in long run, labor and capital are also potentially mobile across countries.

U.S Imports and exports:

- Grown steadily in last 50 years.
- 1930 Smoot-Hawley act – sharp reduction in trade volume.
- Surpluses and deficits:
 - 1940's post-war period.
 - Mid-1980's – links to strong dollar and budget deficits.
 - Current period.



Determinants of openness:

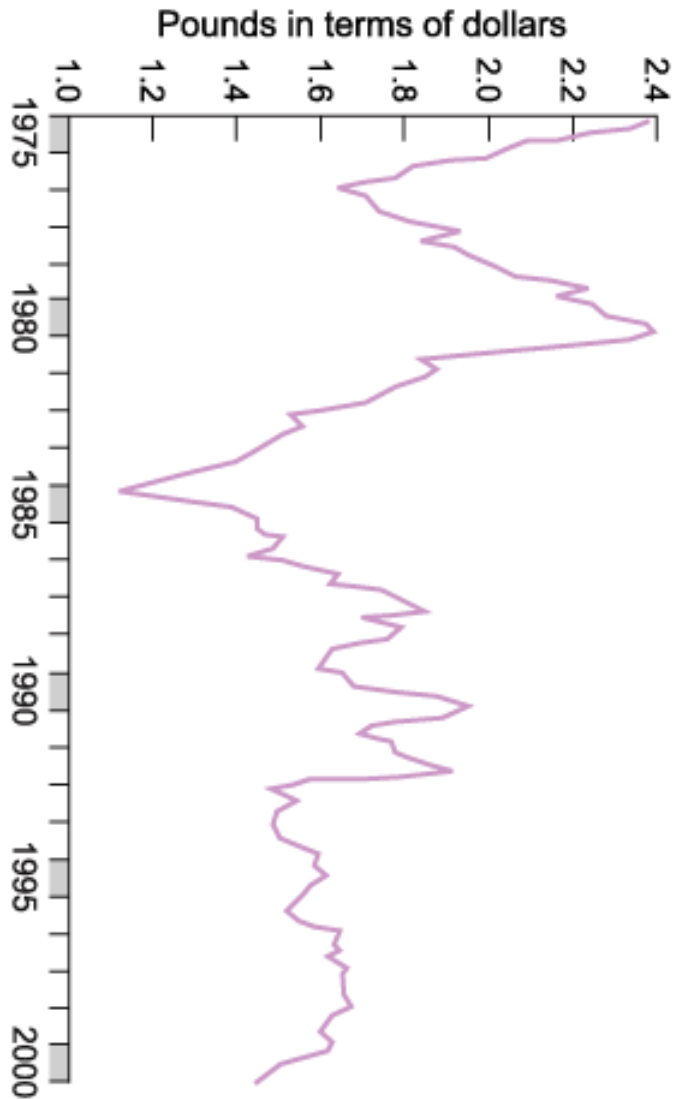
- Tradeable goods share better measure of degree of openness (extent to which U.S producers subject to world competitive pressures).
- Openness depends on:
 - Size (Belgium vs U.S)
 - Proximity to trading partners (Iceland vs Belgium).

Table 18-1 Ratios of Exports to GDP for Selected OECD Countries, 2000

Country	Export Ratio (%)	Country	Export Ratio (%)
United States	11	Switzerland	45
Japan	10	Austria	48
Germany	33	Netherlands	74
United Kingdom	27	Belgium	84

Real vs nominal exchange rates

- Open economy: decision whether to purchase domestic or foreign goods depends on the real exchange rate – the price of foreign goods relative to domestic good.
- The nominal exchange rate – the price of a foreign currency in terms of a domestic currency is what we observe.
- Let E denote the amount of dollars it takes to buy one unit of foreign currency. Ex: 1.2\$ to buy one Euro.
 - An appreciation of the U.S. dollar implies that it takes less dollars to buy a unit of foreign currency: E falls.
 - A depreciation of the U.S. dollar implies that it take more dollars to buy a unit of foreign currency: E rises.



Real exchange rates: an example

- If the price of a Jaguar is £30,000, and a pound is worth 1.5 dollars, then the price of the Jaguar in dollars is $£30,000 \times \$1.5 = \$45,000$.
- If a Cadillac is \$40,000, then the relative price of a Jaguar in terms of Cadillacs is $\$45,000/\$40,000 = 1.12$
- To generalize this example to all of the goods in the economy, we use a price index for the economy, or the GDP deflator.

Real exchange rates

- Let P = domestic price level, P^* foreign price level then the real exchange rate is defined as

$$\varepsilon \equiv \frac{EP^*}{P}$$

- Example:

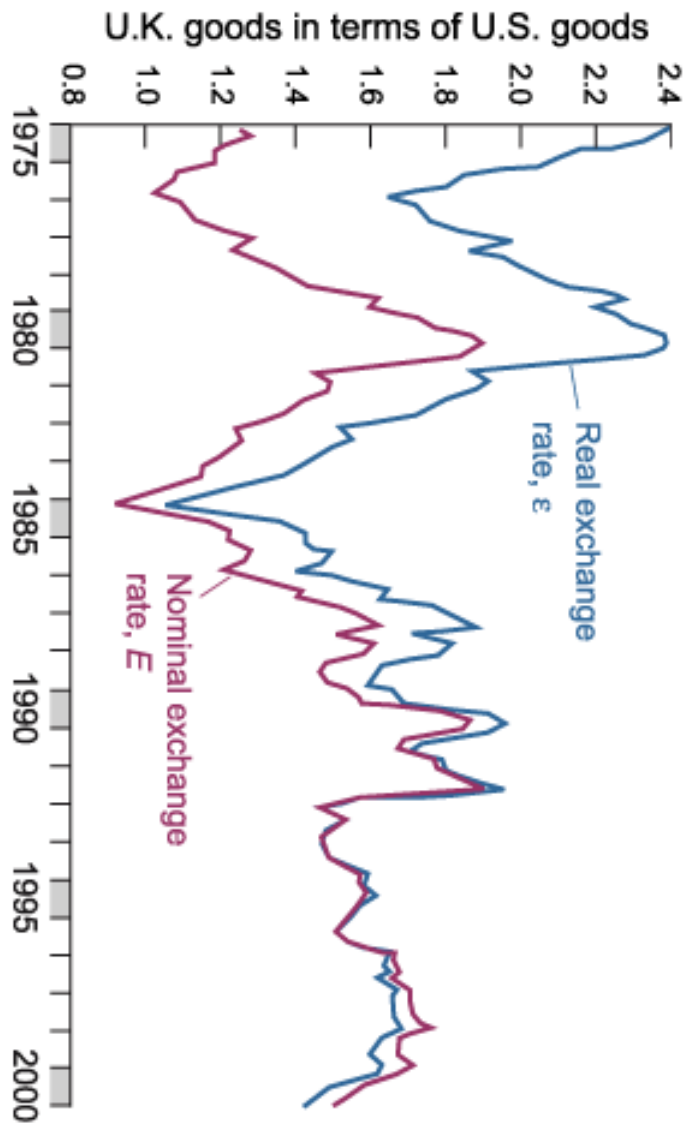
P^* = price of British goods in pounds

E = price of pounds in terms of dollars

EP^* = price of British goods in dollars

Real appreciations vs depreciations

- An increase in the relative price of domestic goods in terms of foreign goods is called a ***real appreciation***, which corresponds to a decrease in the real exchange rate, ε .
- A decrease in the relative price of domestic goods in terms of foreign goods is called a ***real depreciation***, which corresponds to an increase in the real exchange rate, ε .



Trade weighted exchange rates:

- To obtain a multi-lateral real exchange rate (the price of foreign traded goods relative to U.S traded goods) we take a weighted average of bilateral exchange rates.
- Weights depend on share of trade between countries.
- Example: Canada receives high weight in U.S. multi-lateral exchange rate.

Table 18-2 The Country Composition of U.S. Merchandise Trade, 2000

Countries	Exports to		Imports from	
	\$ Billions	Percent	\$ Billions	Percent
Canada	179	23	232	19
Western Europe	178	23	243	20
Japan	64	8	146	12
Mexico	86	11	136	11
Asia*	130	17	340	28
OPEC	20	3	42	3
Others	116	15	83	7
Total	773	100	1222	100

* Not including Japan.

OPEC: Organization of Petroleum Exporting Countries.

Trade weighted U.S real exchange rate

