

# Lectures 9

## Single deviation-principle & Forward Induction

14.12 Game Theory  
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## Road Map

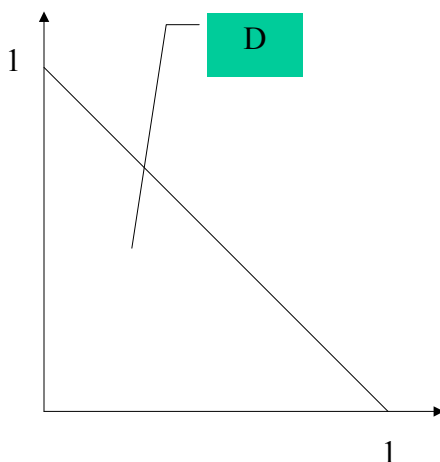
1. Single-deviation principle – Infinite-horizon bargaining
2. Quiz
3. Forward Induction – Examples
4. Finitely Repeated Games

## Single-Deviation principle

**Definition:** An extensive-form game is *continuous at infinity* iff, given any  $\epsilon > 0$ , there exists some  $t$  such that, for any two path whose first  $t$  acts are the same, the payoff difference of each player is less than  $\epsilon$ .

**Theorem:** Let  $G$  be a game that is continuous at infinity. A strategy profile  $s = (s_1, s_2, \dots, s_n)$  is a subgame-perfect equilibrium of  $G$  iff, at any information set, where a player  $i$  moves, given the other players strategies and given  $i$ 's moves at the other information sets, player  $i$  cannot increase his conditional payoff at the information set by deviating from his strategy at the information set.

## Sequential Bargaining



- $N = \{1,2\}$
- $D =$  feasible expected-utility pairs  $(x,y \in D)$
- $U_i(x,t) = \delta_i^t x_i$
- $d = (0,0) \in D$  disagreement payoffs

## Timeline – $\infty$ period

$T = \{1, 2, \dots, n-1, n, \dots\}$

If  $t$  is odd,

- Player 1 offers some  $(x_t, y_t)$ ,
- Player 2 Accept or Rejects the offer
- If the offer is Accepted, the game ends yielding  $\delta^t(x_t, y_t)$ ,
- Otherwise, we proceed to date  $t+1$ .

If  $t$  is even

- Player 2 offers some  $(x_t, y_t)$ ,
- Player 1 Accept or Rejects the offer
- If the offer is Accepted, the game ends yielding payoff  $\delta^t(x_t, y_t)$ ,
- Otherwise, we proceed to date  $t+1$ .

## SPE of $\infty$ -period bargaining

**Theorem:** At any  $t$ , proposer offers the other player  $\delta/(1+\delta)$ , keeping himself  $1/(1+\delta)$ , while the other player accept an offer iff he gets  $\delta/(1+\delta)$ .

“Proof:”

## Nash equilibria of bidding game

- 3 equilibria:  $s^1$  = everybody plays 1;  $s^2$  = everybody plays 2;  $s^3$  = everybody plays 3.
- Assume each player trembles with probability  $\epsilon < 1/2$ , and plays each unintended strategy w.p.  $\epsilon/2$ , e.g., w.p.  $\epsilon/2$ , he thinks that such other equilibrium is to be played.
  - $s^3$  is an equilibrium iff
  - $s^2$  is an equilibrium iff
  - $s^1$  is an equilibrium iff

## Forward Induction

**Strong belief in rationality:** At any history of the game, each agent is assumed to be rational if possible. (That is, if there are two strategies  $s$  and  $s'$  of a player  $i$  that are consistent with a history of play, and if  $s$  is strictly dominated but  $s'$  is not, at this history no player  $j$  believes that  $i$  plays  $s$ .)

## Bidding game with entry fee

Each player is first to decide whether to play the bidding game (E or X); if he plays, he is to pay a fee  $p > 60$ .

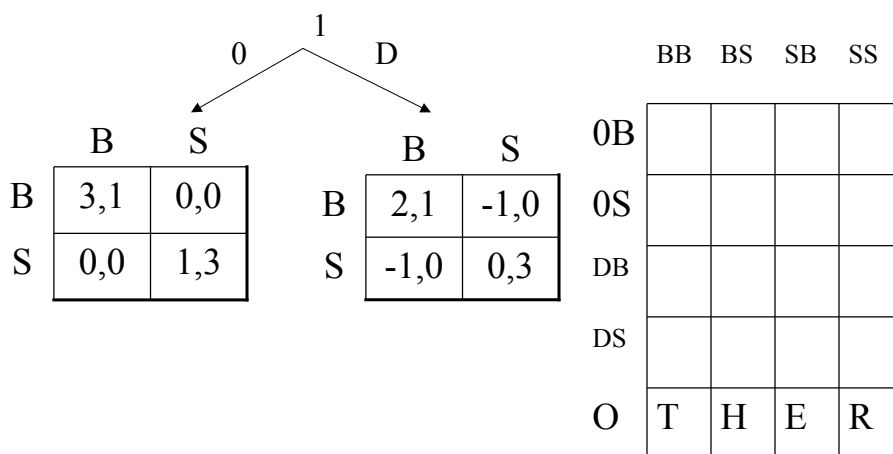
min Bid \	1	2	3
1	60	-	-
2	40	80	-
3	20	60	100

For each  $m = 1, 2, 3$ ,  $\exists$  SPE:  $(m, m, m)$  is played in the bidding game, and players play the game iff  $20(2+m) \geq p$ .

Forward induction: when  $20(2+m) < p$ ,  $(E_m)$  is strictly dominated by  $(X_k)$ . After E, no player will assign positive probability to  $\min \text{bid} \leq m$ . FI-Equilibria:  $(E_m, E_m, E_m)$  where  $20(2+m) \geq p$ .

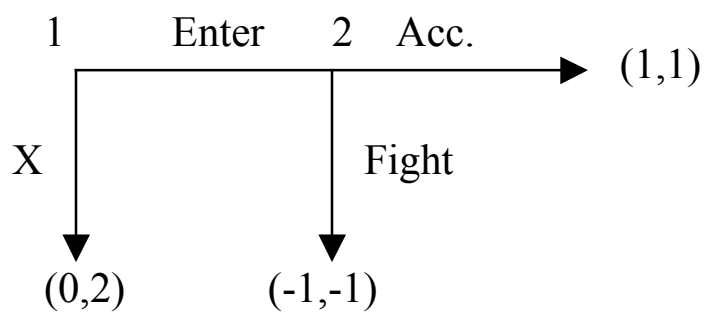
What if an auction before the bidding game?

## Burning Money

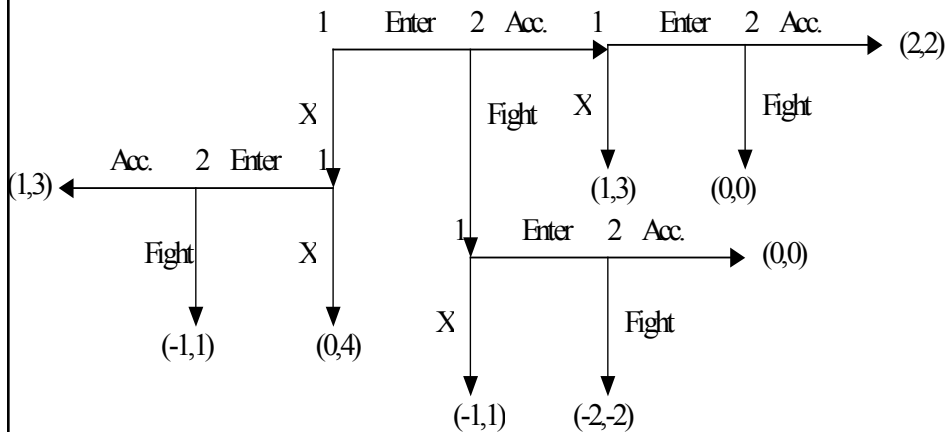


## Repeated Games

### Entry deterrence



## Entry deterrence, repeated twice

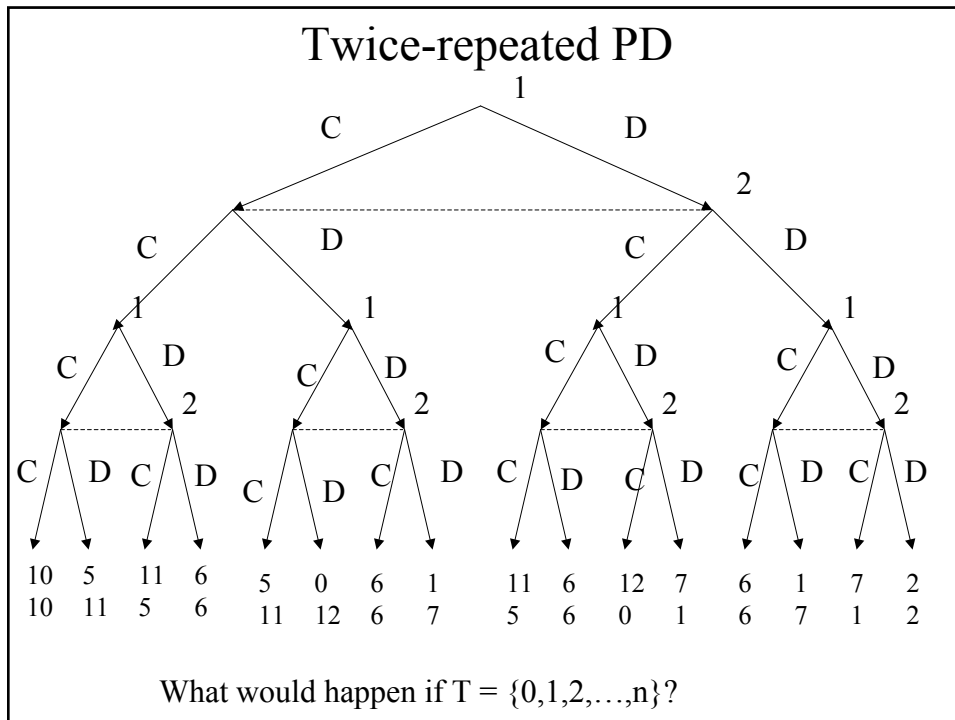


## Prisoners' Dilemma, repeated twice, many times

- Two dates  $T = \{0, 1\}$ ;
- At each date the prisoners' dilemma is played:

	C	D
C	5,5	0,6
D	6,0	1,1

- At the beginning of 1 players observe the strategies at 0.  
Payoffs= sum of stage payoffs.



## A general result

- $G$  = “stage game” = a finite game
- $T = \{0, 1, \dots, n\}$
- At each  $t$  in  $T$ ,  $G$  is played, and players remember which actions taken before  $t$ ;
- Payoffs = Sum of payoffs in the stage game.
- Call this game  $G(T)$ .

**Theorem:** If  $G$  has a unique subgame-perfect equilibrium  $s^*$ ,  $G(T)$  has a unique subgame-perfect equilibrium, in which  $s^*$  is played at each stage.