

## Economic Applications of Game Theory: 14.12

### Mock Midterm

1. Consider the infinite horizon bargaining game. John and Beth are trying to split a pie of size 1. They both get linear utility from the share of the cake they obtain ( $x_J$  for John and  $x_B$  for Beth). Both players discount every period of bargaining with discount factor  $\delta$  (thus the whole cake next period is equivalent to a share  $\delta$  of the cake this period). Also, each player can stop bargaining at any point and get his or her outside option  $d_J$  and  $d_B$  where  $d_J + d_B < 1$  (the outside options are also discounted, thus receiving outside option  $d$  next period is worth  $\delta d$  this period).

At the beginning of every period Nature decides which player will make the offer in that period. Both players have a probability  $\frac{1}{2}$  of being selected every period (draws independent over time).

- (a) Sketch the game tree.
  - (b) Find the subgame perfect equilibrium assuming that  $d_J = d_B = 0$ .
  - (c) How does the equilibrium change when  $d_J > 0$  and  $d_B > 0$ .
  - (d) Compare this to the Nash Solution.
2. Consider the following Prisoner's Dilemma type game:

	Cooperate	Cheat
Cooperate	10,10	-1,11
Cheat	11,-1	0,0

Suppose that this game is repeated over time, and we are trying to maintain (Cooperate, Cooperate) as a subgame perfect equilibrium. Also assume that both players have discount factor equal to  $\frac{1}{2}$ .

- (a) Find the trigger strategies that will support (Cooperate, Cooperate) as an equilibrium.
- (b) Next, suppose that ‘non-forgiving’ strategies are not allowed. Instead consider the following Trigger strategy: ”If you cheat I will cheat for the next T periods, and then I will cooperate again until you cheat one more time”. Write the payoff to cheating in the first period, and then starting to cooperate in period T+1. Show that if T is greater than a cut-off level  $T^*$ , then cooperating is preferred to cheating.
- (c) Explain in words why it is OK to look at the strategy of cheating now and then cooperating from T+1 onwards rather than cheating all the time?