

Abdulrahman I. Tarabzouni is currently CEO of Mubadiroon, a hybrid venture capital fund and incubator for tech startups, Managing Director of aitech, a technology development and consulting firm focused on knowledge management systems, enterprise social networking solutions and consumer web applications and co-founder of a stealth-mode MIT-based startup.

Abdulrahman's prior work experience spanned both startups and corporations in the fields of information technology, financial trading, product design and strategy consulting. Abdulrahman held different leading positions within Blueprint, Microsoft, Oracle, Morgan Stanley, Atos Origin, and Saudi Aramco. In his most recent role as a strategy consultant for Oracle Corporation, Abdulrahman developed an overall business strategy for Oracle to win-over the largest share of a vital market valued at \$39 billion USD. The strategy was approved and adopted by Oracle's senior leadership.

Abdulrahman founded SETLA (Saudi Entrepreneurs and Technology Leaders Association) in which he co-organized the first MIT Global Startup Workshop (GSW) in the Middle East, held in Abu Dhabi in 2005. He holds a seat on Microsoft's Board of the Future where he consults to Microsoft on future market trends and knowledge-based industries, and is a member of the Saudi Aramco's Innovation Leadership Advisory Board. Abdulrahman is also a member of the advisory boards of multiple non-profit organizations including Meedan and the US Academy of Applied Sciences.

Most recently, Abdulrahman was drafted as the youngest member of the Young Arab Leaders, an organization founded in World Economic Forum in 2004. Moreover, Abdulrahman was appointed the Gulf Ambassador to the "Innovation for Peace" program sponsored by the United Nations and the World Summit for Innovation and Entrepreneurship. Abdulrahman is a founding mentor of the Mohammed bin Rashed Foundation's Sawaed ICT initiative. At Saudi Aramco's historical 75th Anniversary, Abdulrahman had the honor of being Master of Ceremonies and delivering the opening speech in-front of His Majesty King Abdullah bin Abdulaziz and leaders of the GCC. Speaking in-front of 70 world leaders and heads of nations Abdulrahman was tasked with initiating and facilitating the ministerial and corporate sessions at the Jeddah Energy Meeting.

Abdulrahman's work has been honored by leaders of industry and featured in international media and publications. Abdulrahman was unanimously chosen to be the first recipient of the MIT ASO Science and Technology Achievement award.

# Abdulrahman I. Tarbzouni

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## Education

### Massachusetts Institute of Technology

Cambridge, MA — 2007-Present

GPA 5.0 / 5.0

Candidate for Masters of Engineering in June 2009.

### Massachusetts Institute of Technology

Cambridge, MA — 2004-2007

Bachelors of Science in Computer Science and Engineering.

Concentration in Economics.

## Experience

### CEO, Mubadiroon

Boston, MA/Riyadh, KSA — March '08 - Present

Mubadiroon is a hybrid venture-capital fund and incubator for tech startups built on the mission of accelerating knowledge entrepreneurship, technology transfer and commercialization in the Kingdom. Mubadiroon is currently finalizing the process of fundraising and signing MOUs with strategic partners in the US and KSA. Mubadiroon is on track to launch the Mubadiroon Entrepreneurship Competition with an global entrepreneurship online portal. Mubadiroon is also finalizing the specifications and operation plan for the Saudi Technology and Entrepreneurship Institute.

### Managing Director, aitech

Boston, MA/Riyadh, KSA — June '08 - Present

aitech is a privately-owned technology development and consulting firm focused on designing and building knowledge management systems, enterprise social networking solutions, and consumer web applications. Clients include government organizations, a global investment firm, and prominent academic institutions.

### Strategy Consultant, Oracle Corporation

San Francisco, CA — May '07 - Aug '07

Worked directly with the Vice President of Strategy on developing an overall business strategy for Oracle's entry into a \$39 billion market. Conducted thorough market research, competitive and SWOT analysis and developed a detailed implementation plan for branding, technology/product packaging across Oracle's vertical business lines. Compiled full FY '08 plans for Sales, Marketing, Development and Analyst Relations to maximize revenue potential. Delivered the final strategy to Oracle's senior leadership.

### Financial Trading Technology Analyst, Morgan Stanley

New York, NY — May '06 - Aug '06

Designed and implemented software systems to streamline transaction workflow for securities-trading at Morgan Stanley. The solution consolidated both legacy and new raw data-records of financial transactions into one unified and structured XML financial master model. This backbone solution resulted in considerable gains in speed and efficiency for trading applications and allowed for more real-time rich data to be available to Morgan Stanley traders for better and faster decision-making. After delivering the first project in record time, completed the development of a parallel-processing search engine with a Web 2.0 interface for searching transactional 'FIX' tags within distributed servers and data-warehouses.

### Software Architect, BluePrint

New York, NY — May '05 - Aug '05

Working directly with the Chief Operating Officer, translated Blueprint's business workflow, including project management, development cycles, and creative processes, into a digital model that was integrated in a portal used by all employees of the company. The portal was designed and implemented to monitor and manage projects at all life-cycles. The portal enabled executives to have a dashboard view on different financial and managerial metrics, and project managers to monitor bottlenecks or pending actions for different projects. The portal allowed designers and developers to collaborate on different work-files in real-time.

**Founder, SETLA****Riyadh, Saudi Arabia — Jul '04 -Present**

SETLA (Saudi Entrepreneurs and Technology Leaders Association) was founded to be an organization that fosters technological and entrepreneurial achievements and creates public-private partnerships that will help develop the Kingdom into a knowledge-based economy.

**Co-Founder and VP of R&D, MySecretary****Boston, MA — Sep '04-Aug '06**

MySecretary was startup providing a smart web application to automate different online tasks that can structured and drawn on a flowchart diagram. This functionality was provided by a highly-contextualized user interface that morphed itself based on different user inputs. Several working prototypes were built. MySecretary lasted less than two years.

**Innovation Leadership Advisory Board, Saudi Aramco****Dhahran, Saudi Arabia — May '02-Aug '02**

Formulated a working plan to integrate innovation processes into Aramco's core business and supporting operations, and introduced an incentive-based system to increase the number of patents applied for by the company's employees. Number of patent applications grew exponentially from a handful patent applications in 2002 to hundreds of valid patent applications by 2005. Reported directly to Aramco's CEO and presented a talk titled "Innovation and Opportunities" addressed to Saudi Aramco's Chairman & Board of Directors.

**Other Roles, Activities and Achievements**

- Board Member of the advisory Microsoft Board of the Future. Among 12 individuals from around the world consulting to Microsoft on future trends of technology (2005-Present)
- Member of the advisory boards of Yamli.com (2009), Meedan (2009), and the US Academy of Applied Sciences (2006)
- Fellow of the Young Arab Leaders, a non-profit organization founded at the World Economic Forum (2007)
- Co-taught both MIT courses "Patents & Inventions" and "Development of Inventions & Creative Ideas" (2007-2008)
- Founding Mentor of the Sawaed ICT Initiative at the Mohammed Bin Rashed Foundation (2008)
- Innovation for Peace Ambassadors at the World Summit for Innovation and Entrepreneurship. Among 15 individuals selected from 70 nations. Advisory team included Presidents, Ministers and leading CEOs from around the world. Initiative backed by the United Nation (2008)
- Speaker at the World Summit for Innovation and Entrepreneurship, Gulf Venture Capital Forum, Ibtikar, and Saudi Aramco Information Technology Annual Meeting (2008)
- First recipient of the MIT ASO Science and Technology Achievement Award (2005)
- Executive Director of Corporate Relations, MIT IEEE/ACM (2003-2006)
- Co-organizer of the MIT Global Startup Workshop (2005)
- Microsoft Corporation's Award for "Outstanding Achievements in Information Technology" (2002)
- Certifications of Excellence from Oracle Corp., Atos Origin Inc., Saudi Aramco's SAP Department — Saudi Arabia's Gifted Student of the Year, 2001— Highest Scorer in Gulf Creativity Test, 2001— "Fastest Crypto Code Breaker" at KFUPM

**References**

- Professor Paul E. Gray, President Emeritus, MIT and Former Chairman, MIT Corporation
- His Excellency Dr. Hashim Yamani, Former Minister of Commerce and Industry, Saudi Arabia
- His Excellency Dr. Mohammed Al-Suwayeil, President, King Abdulaziz City for Science and Technology
- His Excellency Eng. Mohammd Jamil Mulla, Minister of Communications and Information Technology, Saudi Arabia