

14.121 Fall 1998, Problem Set 1
due Wed., Sept. 23 at e52-243f

1. Prove each of the following statements.

(a) $(xIy) \Rightarrow (yIx)$

(b) $\forall x, (xIx)$

(c) $(xIy) \wedge (yIz) \Rightarrow (xIz)$

These conditions say that I is an *equivalence relation*.

(d) $(xRy) \wedge (yPz) \Rightarrow (xPz)$

(e) If u represents the preferences R , then R is monotonic if and only if u is nondecreasing. (You have to prove *both* directions.)

(f) If u represents R and $\phi : R \rightarrow R$ is strictly increasing, then $\phi \circ u$ represents R .

2. Assume R satisfies axioms A1-A4 and let X be a finite set. Show that the elements of X can be ordered so that the order corresponds to the ranking according to R , that is, we can write them

$$\dots x^2 R x^1.$$

Hint: use induction on N , the number of elements in X .

Extra credit: Show that a similar procedure gives a utility function for R on any countable set X . Note that the range of the utility function might not be a subset of the integers in this case.

3.

(a) Show that the function $u(x) = \lambda_x$ constructed in the proof of the representation theorem in fact represents the preferences R .

(b) Show that if R is not complete, reflexive, and transitive, then there is no function $u : X \rightarrow R$ which represents R .

4. Show that the Substitution and Archimedean axioms are *necessary* for an expected utility representation.

5. Consider a population of (potential) taxpayers, all of whose preferences over wealth lotteries satisfy the von Neumann-Morgenstern axioms. They all have the same vN-M utility function, $u(\cdot)$, which is strictly

increasing and concave. You can also assume u is differentiable as many times as you like.

Each citizen has wealth w , which is subject to taxation at rate $\tau < 1$. The government requires each citizen to report her wealth, but the citizens can lie. For simplicity, assume they must either report their true wealth or zero. Since paying no taxes is a good deal, the government must audit some of the people who report zero. (We assume they must leave open the option of reporting zero because there are some people who in fact do have no wealth and the government has no prior information about who they are.)

The government implements the following auditing scheme: anyone who reports zero is audited with probability p . If the audit determines the citizen did in fact have positive income, she forfeits all of it to the tax collector.

Assume that the (utility) return to tax evasion is increasing in wealth. Write a simple expression which determines which citizens report their true income and which report zero. Use this expression to determine how the set of people who cheat varies with τ and p .