

# Consumer Theory

## (CP) - Consumer Problem

$n$  goods,  $x$  is a bundle,  $x \in \mathbb{R}_+^n$ , price vector  $p \in \mathbb{R}_+^n$ ,  $Y$  is income.

Let  $u$  represent a preference relation  $\mathbf{R}$  which satisfies axioms A1-A6

Define

$$x^*(p, Y) = \arg \max_x u(x)$$

$$\text{subject to } p \bullet x \leq Y, x_i \geq 0, \sum p_i x_i \leq Y$$

The form of the budget constraint follows from the assumption that consumption goods can be purchased on a perfectly competitive input market, at linear prices.

## • Revealed Preference

– Setup

- \*  $n$  goods,  $x$  is a bundle,  $x \in \mathbb{R}_+^n$ .
- \* Observe: time  $1, \dots, T$ ;  $(p^1, x^1), \dots, (p^T, x^T)$ 
  - $p^t$  is price vector in period  $t$ ,  $x^t$  is choice vector in period  $t$ .
- \* Can formalize this as a “choice function”  $c(p)$ . A choice function simply tells you which bundles were chosen for each price vector.

- Note: Can allow multiple bundles chosen, so that  $c$  maps price vectors to sets of bundles.
- \* Critical assumption: preferences do not change over time.
- Question: How can we tell if  $(p^1, x^1), \dots, (p^T, x^T)$  are consistent with CP for some  $\mathbf{R}$ ?
  - \* Are observed choices “rationalizable”?
- First: the budget is exhausted.
  - \* If  $\mathbf{R}$  satisfies A1-A6, more is better and  $px^* = Y \forall p, Y$ .
  - \* If consumer maximizes, can infer  $Y^t$  from  $(p^t, x^t)$ .
- Question: Can I reject optimizing behavior from these observations?
  - Suppose that bundle  $x^1$  is chosen in first period, bundle  $x^2$  in second.
  - If  $x^1$  is the solution to CP at date 1, then it must be preferred to anything else in the consumer’s budget set given that the prices and income at date 1.
  - If  $x^2$  is the solution to CP at date 2, then it must be preferred to anything else in the consumer’s budget set given that the prices and income at date 2.
  - So: if  $x^1$  was in the period 2 budget set,  $x^2$  must not have been in the period 1 budget set!
  - In other words, rule out:  $x^1$  is available when  $x^2$  is chosen, AND  $x^2$  is available when  $x^1$  is chosen.
  - Graphical approach: illustrate budget sets.

- Formal language:  $x$  is revealed preferred to  $z$  if  $z$  is available and  $x$  is chosen.
  - Consider a vector of observe choices and prices, represented by the choice function  $c(p)$ .
  - $x$  is revealed preferred to  $z$  if there exists a price vector  $q$  such that  $c(q) = x$ , and  $\sum q_i z_i \leq \sum q_i x_i$ .
  - $x$  is strictly revealed preferred to  $z$  if there exists a price vector  $q$  such that  $c(q) = x$ , and  $\sum q_i z_i < \sum q_i x_i$ .
  - Notation:  $x \succeq_{RP} z$  iff  $x$  is revealed preferred to  $z$ ;  $x \succ_{RP} z$  iff  $x$  is strictly revealed preferred to  $z$ .
- The Weak Axiom of Revealed Preference (WARP)
  - Let  $c(q)$  be single-valued.
  - Definition: The choice function  $c(p)$  satisfies WARP if, for all  $x, z \in X$ , we do not have  $x \succeq_{RP} z$  and  $z \succeq_{RP} x$ .
  - Another way to say it: for all  $p, q$ , such that  $c(q) = x$  and  $c(p) = z$ , we cannot have

$$\sum p_i z_i \leq \sum p_i x_i$$

and

$$\sum q_i z_i \geq \sum q_i x_i.$$

- The Generalized Axiom of Revealed Preference (GARP)

- Definition: The choice function  $c(p)$  satisfies GARP if, for all sequences of bundles  $x^1, \dots, x^M \in X$ , we do not have

$$x^1 \succeq_{RP} x^2 \succeq_{RP} \dots \succeq_{RP} x^M$$

AND  $x^M \succ_{RP} x^1$ .

- NOTE: This axiom deals with problem of multiple optima. Non-satiation + strict revealed preference.
- Also stated: rule out  $x^1 \succeq_{RP} x^2 \succeq_{RP} \dots \succeq_{RP} x^1$  with one strict preference.
- Proposition:  $c(\cdot)$  can be rationalized by a preference relation satisfying A1-A6 iff  $c(\cdot)$  satisfies GARP.
  - Proof: you can read; not responsible for details.