

## PROFESSIONAL DEVELOPMENT PROGRAM – Spring 2008

	<b>DATE AND TIME</b>	<b>PROGRAM</b>	<b>SPEAKER(S)</b>
1.	1/30/2008 9am – Noon	<b>IAP – CAREER RESOURCES – Research: Company and Self</b>	Rotch Library – Peter Cohn Self Assessment – Deborah Rosencrans
2.	1/31/2008 9am – Noon	<b>IAP – Interviewing Skills</b>	Patty Levy – Career Milestone
3.	2/1/2008 9am – Noon	<b>IAP – Negotiating Skills</b>	Robert Richard -- MITCO
4.	2/8/2008 Friday, 9:00am - 10:30am	<b>LEARNING from LEADERS - February 8, 2008</b>	Mr. John B. Hynes, III CEO and Managing Partner Gayle International
5.	2/20/2008 Wednesday, 6:00pm - 7:30pm	<b>LEARNING from LEADERS - February 20, 2008</b>	Mr. Jerome L. Rappoport, Jr. President and Chief Executive Officer, Director New Boston Fund
6.	2/26/2008 Tuesday, 6pm -8pm	<b>INTERNATIONAL REAL ESTATE: The IAP Course</b>	Participants in the 2008 IAP International Real Estate Course
7.	2/29/2008 – Friday, 11am-12:30pm	<b>CAREER RESOURCES</b>	Ms. Kate Keller Principal Keller Augusta
8.	2/29/2008 – Friday, 11am-12:30pm	<b>CAREER RESOURCES</b>	Ms. Jennifer Tenczar Human Resources Manager MMA Financial
9.	2/29/2008 – Friday, 11am-12:30pm	<b>CAREER RESOURCES</b>	Mr. Yongchun Tian Senior Investment Associate MIT Investment Management

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10.	2/29/2008 – Friday, 11am-12:30pm	<b>CAREER RESOURCES</b>	Ms. Amanda G. Strong Director - Asset Management Colony Realty Partners
11.	3/7/2008 Friday, 11am-12:30pm	<b>CAREER PROFILES - Acquisitions, March 7, 2008</b>	Mr. Aubrey Cannuscio Senior Vice President – Acquisitions Linlinear Retail
12.	3/7/2008 Friday, 11am-12:30pm	<b>CAREER PROFILES - Acquisitions, March 7, 2008</b>	Mr. Stephen Allison Partner Paradigm Properties
13.	3/7/2008 Friday, 11am-12:30pm	<b>CAREER PROFILES - Acquisitions, March 7, 2008</b>	Mr. Henry G. Brauer Senior Managing Director Colony Realty Partners
14.	3/7/2008 Friday, 11am-12:30pm	<b>CAREER PROFILES - Acquisitions, March 7, 2008</b>	Mr. Brett Catlin Acquisitions Colony Realty Partners
15.	3/14/2008 Friday, 10:30am-2pm	<b>REAL DEAL: The Natick Collection</b>	Mr. Michael McNaughton Vice President of Asset Management – Northeast General Growth Properties
16.	4/4/2008 – Friday, 11am-12:30pm	<b>REAL DEAL: Erickson Communities</b>	Mr. Kevin P. Glover Senior Vice President - Development Services Erickson Retirement Communities
17.	4/11/2008 Friday, 11am-12:30pm	<b>FINANCING Your ENTREPRENEURIAL Venture - April 11,</b>	Ms. Janet Spencer Senior Vice President Stoneham Bank

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		2008	
18.	4/11/2008 Friday, 11am-12:30pm	<b>FINANCING Your ENTREPRENEURIAL Venture - April 11, 2008</b>	Mr. Roberto Arista President Austin Development
19.	4/16/2008	<b>GEMDALE INTERVIEWS</b>	
20.	4/16/2008 Wednesday, 6pm – 8pm	<b>China Real Estate</b>	Gemdale President
21.	4/17/2008 Thursday, 5:30pm – 7pm	<b>Real Options in Action</b>	Andrew Pini, Senior Vice President, Real Estate -- Blue Cross/Blue Shield
22.	4/24/2008 Thursday, 5:30pm – 7pm	<b>PV Power</b>	Mr. Ted Horton, President Antaeus Property
23.	4/25/2008 Friday, 11:00am - 12:30pm	<b>Career Profiles: ASSET &amp; INVESTMENT MANAGEMENT -- April 25, 2008</b>	Mr. Michael K. Owu Director, Real Estate MIT Investment Management
24.	4/25/2008 Friday, 11:00am - 12:30pm	<b>Career Profiles: ASSET &amp; INVESTMENT MANAGEMENT -- April 25, 2008</b>	Mr. Larry F. Lenrow Director of Property Management and Co- Chief Operating Officer Davis Marcus Partners
25.	4/25/2008 Friday, 11:00am - 12:30pm	<b>Career Profiles: ASSET &amp; INVESTMENT MANAGEMENT -- April 25, 2008</b>	Mr. James Young AEW Capital Partners
26.	5/1/2008 – 5/2/2008	<b>NEW YORK TREK!</b> ✓ Moody's	

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	<ul style="list-style-type: none"><li>✓ Citigroup Property Investor</li><li>✓ TIAA-CREF</li><li>✓ Deutsche Bank</li><li>✓ Wachovia</li></ul>	
27. 5/16/2008 – Friday, 7am-12:30pm	<b>AACRE-NAIOP Spring Symposium</b> Real Estate Capital Markets: Strategies in Uncertain Times	

