

# WALKER INMAN

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## EDUCATION

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2004 – Current                      Massachusetts Institute of Technology                      Cambridge, MA  
*Mechanical Engineering Major, estimated completion of MS December 2005*

- Graduate studies in mechanical engineering, specializing in fluid dynamics and bioengineering
- Developing a bio-reactor for incubating liver tissue
- Presented at the DuPont Student Symposium, October 2004
- Presented a poster to the Industrial Consortium Advisory Board, including representatives from Merck and Schering-Plough, October 2004

1999 – 2004                      Georgia Institute of Technology                      Atlanta, GA  
*Mechanical Engineering Major*

- Graduated with Highest Honors, Major GPA 4.0 (A), Cumulative GPA 3.6
- Faculty Honors for a 4.0 GPA Fall 2001 through Spring 2004, Deans List Spring 2000, Spring 2001
- Member of the internationally competitive 2003 Georgia Tech “Can Satellite” Team
- Presented for CanSat at the Southeastern Space Grant Consortia Director's Meeting, January 2004
- Presented for CanSat at the University Space Systems Symposium in Honolulu, HI, November 2003
- Winner of the ME Spring 2001 Machine Design Competition against 53 teams
- Rush Chairman for Phi Delta Theta Fraternity, 2001
- Initiate to the Pi Tau Sigma and Tau Beta Pi engineering fraternities

## EXPERIENCE

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May 2003 – Aug. 2003      GE Power Systems, now GE Energy                      Atlanta, GA  
*Energy Services Sales Intern*

- Lead the development of processes and tools to enable the Energy Services sales team to up-sell customer solutions from new businesses
- Began the development a tool that connects potential customer initiatives or needs to the portfolio of Energy Services offerings

Jan. - May 2002                      GE Power Systems                      Atlanta, GA  
*Global Sales Intern*

- Worked with a small team to develop and launch the “At the Customer For the Customer” (ACFC) initiative for Power Systems, ACFC is a major, corporate project
- Identified cross GE sales opportunities by working with representatives from other businesses
- Created the GE Power Systems ACFC internal website
- Helped determine 2002 metrics and design an online metrics tracking system
- Trained Account Executives and Sales Black Belts on metrics tracking tools
- Completed the Six Sigma CD course

May - Oct. 2001                      GE Power Systems                      Atlanta, GA  
*Assistant Global Commodity Leader*

- Took full responsibility as the Global Commodity Leader (GCL) for Raw Materials during the four week absence of the GCL
- Initiated and approved e-Auctions for GE Power Systems and partner companies
- Facilitated collaborative purchasing across operating units
- Managed supplier relationships

May 2000 – Aug. 2000      trailworks.com                      Portland, OR  
*Researcher*

- Compiled a database of trails, camps, and guided trips throughout United States National Parks

## SKILLS AND ACCOMPLISHMENTS

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- Proficient in Spanish
- Started Hard Hats, a small custom order kayak helmet company
- Achieved an 800 on the analytical section of the GRE and the math section of the SAT
- 1999 Virginia state champion wrestler and two time varsity wrestling captain
- Climbed Mount Kilimanjaro, the highest mountain in Africa

## OTHER INTERESTS

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Kayaking, Flyfishing, Hiking, Banjo and Travel in Europe, Mexico, Africa and 47 States