

Global Energy Practice

Position opening: Consultant/
Consultant Analyst

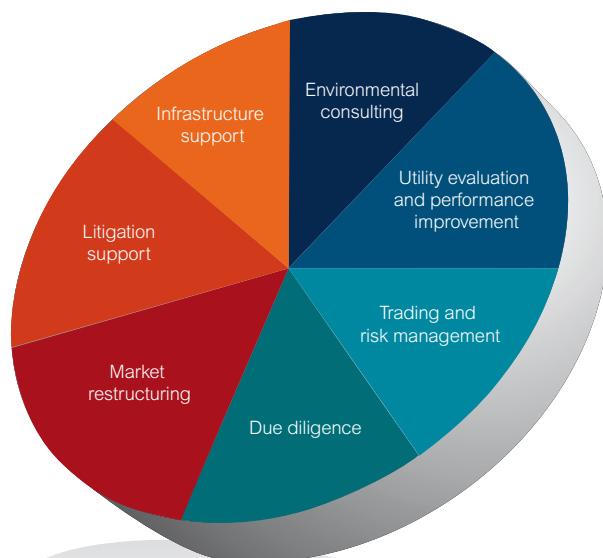
PA's Global Energy Practice (GEP) includes approximately 125 staff members, with a complement of up to 200 consultants from our service practices such as business transformation and information technology. Our consultants work with global utilities and merchants, financial institutions, consumers and governments in seven key service areas:

- **Environmental consulting:** Industry leading air emissions consulting to the energy sector based on creative strategies, rigorous economic modeling, sound methodologies, and a clear understanding of policies and regulations.

- **Utility evaluation and performance improvement:** Utility performance benchmarking and support of utilities in increasing operational efficiency, lowering business costs, and strengthening customer loyalty. We recommend organization, operations, process and reporting improvements and help to implement these through change management.

- **Trading and risk management:** Asset management and commodity trading design and advice, including the development of trading strategies, trading floor leadership, and risk management and policy development. This includes the development and implementation of infrastructure to support supply, scheduling, trading and marketing operations.

- **Due diligence:** Review of business and asset operations to issue opinions regarding financial viability and investment alternatives. This includes deep analysis of strategies to respond to environmental regulations.



- **Market restructuring:** Support in the design and development of global energy markets.
- **Litigation support:** We provide expert testimony on a variety of energy industry topics, including regulatory rate cases, damage claims, market power, and trading practices.
- **Infrastructure support:** We perform economic assessments of delivery infrastructure assets.

Position: Consultant, Consultant/Analyst

Education Required: Master's degree, preferably in business management, economics, finance, engineering, applied mathematics or allied fields.

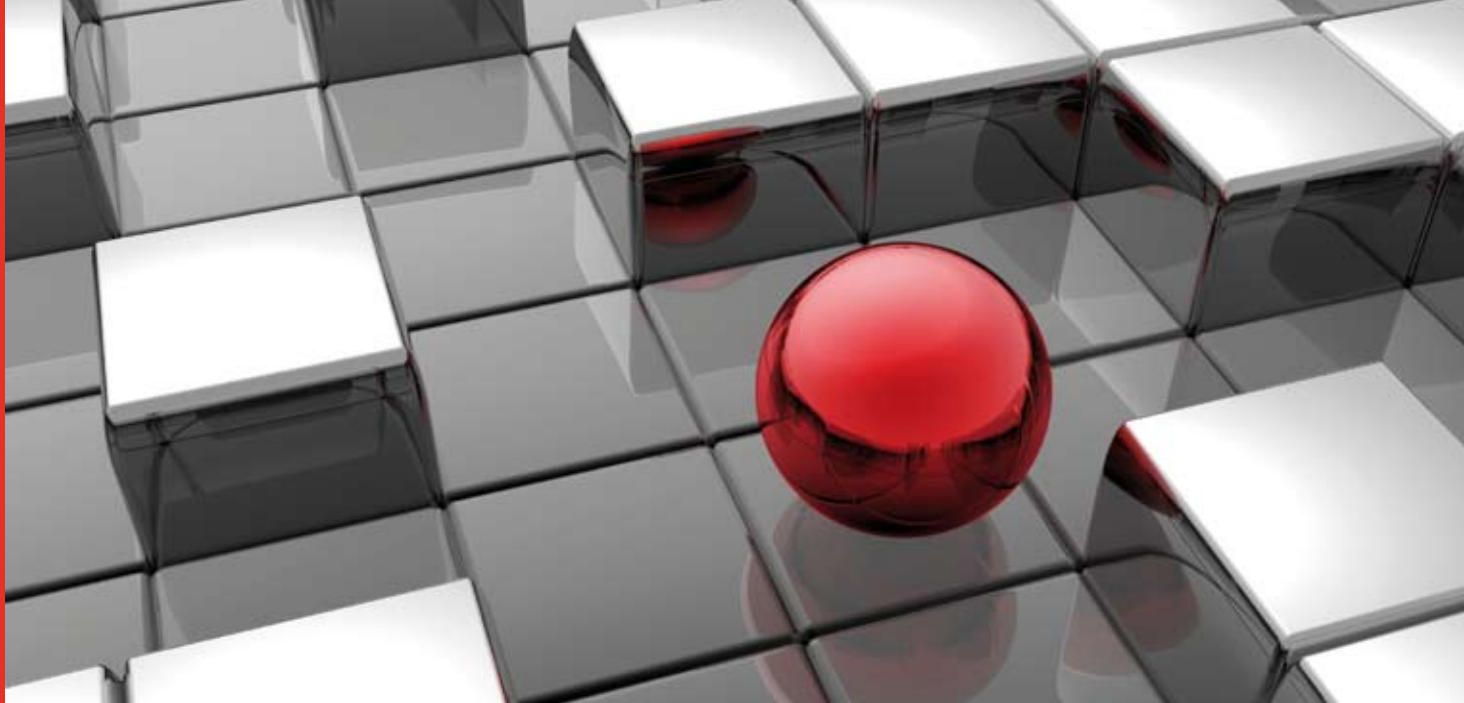
Experience: None required, although prior experience in industry a plus.

Skills Desired: Demonstrated skills in leadership, writing, presenting, management, economics, financial analysis, stochastic/dynamic modelling, spreadsheet analysis, power systems analysis or basic research (information gathering). We look for proven ability in quantitative analysis and the ability to analyze economic and business problems correctly and with strong intuition. Good interpersonal skills are critical.

Having a basic understanding of the energy industry a plus, but not required.

Software: Strong PowerPoint and Excel skills required (preferably including VBA programming). Familiarity with Word and Access or other relational database preferred. Previous experience with a statistical estimation package (SAS, STATA, etc) or optimization packages (eg Gauss) a plus.

Nature of work: Energy Practice projects typically involve analyzing market prices in electricity or natural gas markets, and summarizing key conclusions for internal and external clients. A key aspect of the work involves the synthesis of useful conclusions from an extensive body of facts through rigorous quantitative methods. The practice's consultants perform the critical function of organizing and analyzing facts and data presenting conclusions in a clear and concise summary form. The work frequently involves operating complex computer simulations of power markets, and analyzing and drawing conclusions from the resulting output. Project work may be subject to intense scrutiny by investment banks, regulators, or opposing litigating parties, so organization, intellectual precision and adroitness is important.



Consultants in the Energy practice typically work in and motivate small project teams to provide quantitative-based conclusions supporting the economic and legal analyses that make up the core of the practice's projects. Potential for travel and direct client interaction is provided upon evidence of ability to deliver insights and results. Each consultant typically works directly for a Principal or Managing Consultant. Projects can vary in length from one week to six months. The analytic support required is often quite different from one project to the next, so the work required is continually changing. Consultants are important members of the intellectual team--an experienced consultant actively contributes to the development of team members, analysis, and presentation. Consultants have the ability to interpret and understand results, both to assure that their work is correct and to help senior staff use their findings sensibly.

Role Development: Each member of PA's staff attends five mandatory business/consultant training days per year and receives continuous feedback through line management and performance review processes. Types of training courses include consulting skills, project management, and account management. At PA you will be part of a truly multi-cultural, global workforce,

which creates a unique blend of perspectives that we incorporate into all our work. We offer an unsurpassed portfolio of services in the US ranging from leading edge international development projects, including water, energy, and tourism projects overseas, to US based work, including designing full service online business banking institutions, as well as creating improved drug delivery systems for major pharmaceutical companies and more. Since our foundation in 1943, we operate with the unchanged values of transparency, integrity and accountability, always putting the best interests of our clients and their shareholders first. We are an equal opportunity employer.

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Principal national offices in

Argentina, China, Denmark, Germany, India, Ireland, Malaysia, Netherlands, New Zealand, Norway, Sweden, United Arab Emirates, United Kingdom, United States

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