

Analyst

Lux Research, Inc.
Boston, MA

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Analysts are the bedrock of the Lux Research team, conducting the primary and secondary research that powers the firms' research reports and consulting engagements in solar, energy storage, water technologies, and advanced materials. Analysts spend their time conducting primary research interviews with executives, researchers, and thought leaders; chasing down data points; analyzing quantitative data; concocting creative ways to present ideas visually; and helping manage the operations of a rapidly-growing, geographically-dispersed team. Analysts take on significant client-facing responsibilities commensurate with their experience and growth.

Responsibilities:

- Work with a team of expert Analysts and Senior Analysts to develop and test research hypotheses and prepare findings for clients.
- Conduct primary interviews for written research reports, including developing and executing sets of interviews with senior-level executives at large corporations, technology start-ups, and other organizations.
- Conduct secondary research drawing on diverse sources, including business and trade press, academic publications, patent filings, and conference presentations.
- Produce written research reports, including creative visual depictions of data and ideas.
- Manage client deliverables and interactions.
- Help develop and launch new client service offerings.
- Develop a network of relationships with business and scientific leaders in emerging technologies.

Requirements:

- Two or more years' work or postgraduate experience. While Lux Research Analysts hail from many backgrounds – ranging from public policy to the laboratory – experience in science, engineering, finance, management consulting, or market research is valuable.
- Deep intellectual curiosity about emerging technologies.
- Willingness to do whatever it takes to meet client needs in a fast-moving, rapidly growing, start-up environment.
- Entrepreneurial, enthusiastic, collegial, and collaborative approach to work.
- High degree of organization and attention to detail; ability to juggle multiple tasks.
- Ability to write clearly and incisively about business and technical topics.
- Superior listening and critical thinking skills, and ability to speak articulately and think on your feet; a good sense of humor is a major plus.
- Strong analytical skill, both qualitative and quantitative.
- Strong record of academic achievement, with master's degree or Ph.D. in the physical sciences.
- Fluency in spoken and written Mandarin or Korean is a huge plus; Western European or Middle Eastern language skills are also desirable.
- Excellent office software skills and ability to touch type.