

# **Sustainable Energy Advantage, LLC**

## **Position: Analyst**

### **Job Description & Requirements**

**DATE:** February 2008

**COMPANY:** Sustainable Energy Advantage, LLC (SEA) is a growing renewable energy consulting and advisory firm providing interdisciplinary consulting support to private, public, governmental, advocacy and non-profit organizations that are developing businesses, projects, policies, and market infrastructure in the rapidly expanding renewable energy industry. SEA focuses exclusively on developing opportunities for clean, renewable sources of energy, including wind, solar, hydroelectric, biomass and geothermal power, in competitive wholesale and retail electricity markets. By providing actionable market, financial and strategic analysis, Sustainable Energy Advantage helps its clients identify and pursue compelling opportunities, capitalize on the rapid growth and potential in the renewable energy sector, and develop a sustainable advantage. SEA works extensively in project teams with industry leaders and is consistently involved in generating new ideas to carry the industry forward. SEA is looking for enthusiastic and dedicated individuals to join its team.

For more information, see: [www.seadvantage.com](http://www.seadvantage.com).

**POSITION:** Analyst

**LOCATION:** Framingham, MA

SEA is co-located with four other small renewable energy consulting firms in an open and collaborative office environment.

**AVAILABILITY:** This is a full-time position, with responsibilities commencing promptly upon selection of the most qualified candidate.

#### **RESPONSIBILITIES:**

Above all, the qualified candidate will have an interest in, and ability to, undertake the wide range of research, analysis, data management, writing and analytic tasks necessary to meet the evolving needs of this entrepreneurial organization, and will do so in a respectful manner that preserves the trusted industry relationships developed and maintained by SEA staff.

Responsibilities may include, but will not be limited to:

- Conducting interdisciplinary research and analysis regarding renewable energy development activities in a wide range of states;
- Maintaining a current understanding of, and interpreting, regional energy policy initiatives and proposals;

- Performing detailed research and both qualitative and quantitative analyses on a wide range of renewable energy-related policy and business activities;
- Researching and writing about current policy, legislative, regulatory and project-specific events in the renewable energy industry for SEA's tracking and analysis services and for an industry Web site and electronic newsletter. This position will also be responsible for managing the production and publication of periodic briefings, newsletters and website postings with accuracy and efficiency on a pre-determined schedule.
- Conducting financial analyses and due diligence;
- Conducting detailed and rigorous spreadsheet analysis;
- Spreadsheet database development and management;
- Developing strong relationships with industry participants that increase the quality and efficiency of work;
- Working effectively both with colleagues and independently, as needed.

### **QUALIFICATIONS:**

Experience in the energy industry is required. The ideal candidate will have a minimum of three years experience in energy analysis, policy, marketing, trading, finance, or power plant development. The successful candidate will be able to demonstrate comfort with performing analyses and discussing concepts related to one or more of the following: economics, finance, accounting, engineering and environmental sciences. Familiarity with renewable energy issues is strongly preferred. A masters' degree in business, public policy, economics or energy-related studies is a plus.

### **Minimum Qualifications**

- A demonstrated interest in, and commitment to, renewable energy; and the ability to balance this passion with objectivity in all business analyses and activities;
- Demonstrated performance as a team player;
- Strong attention to detail, and the ability to manage and track multiple detailed projects at the same time;
- Excellent verbal communication and interpersonal skills;
- Excellent written communication skills;
- Demonstrated experience with Excel spreadsheets;
- Outstanding analytical and problem-solving skills;
- Ability to multi-task and complete tasks efficiently;
- A motivated self-starter; must work productively and efficiently both in a team environment and individually under intermittent supervision;
- Willingness to do what it takes to get a broad range of projects done in a small business environment.
- Electricity system generation supply modeling experience, GIS or Web site design and programming experience considered a plus.

### **COMPENSATION:**

Sustainable Energy Advantage offers competitive compensation and benefits. Compensation will be commensurate with experience, with ample opportunities for advancement based on performance.

**To Apply:**

Qualified applicants are encouraged to forward a resume, plus two references, via e-mail to [jgifford@seadvantage.com](mailto:jgifford@seadvantage.com). Subject Line: Analyst

Sustainable Energy Advantage, LLC is an Equal Opportunity Employer.