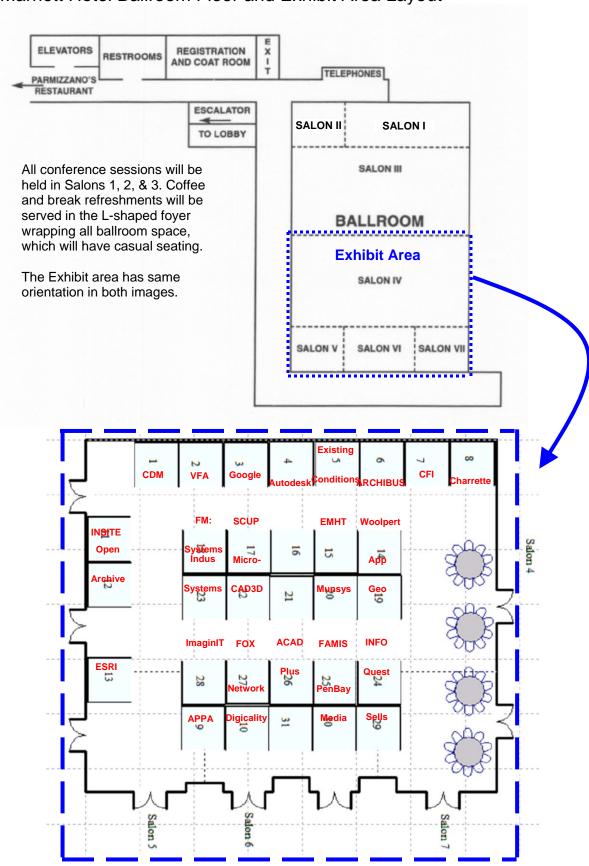
## NCFMTC 2007 Marriott Hotel Ballroom Floor and Exhibit Area Layout





## **NCFMTC 2007 Exhibitors**

(As of June 8, 2007)



**ACAD-Plus** is a full-service firm specializing in Document Management (DM), Engineering Content Management (ECM), and Integrated Workplace Management Systems (IWMS) software and services in the Facilities Management (FM) industry. ACAD-Plus is a premier Solutions Partner for BlueCielo (formerly Cyco), focusing on the unique document management challenges in the university FM environment. ACAD-Plus developed IntelliModules to enhance BlueCielo's Meridian software to match the integration requirements of our University FM customers. This solution integrates Meridian with existing Project Management, Maintenance Management, and Space Management systems.

ACAD-Plus also developed FMG-Plus and the FAMIS AutoCAD Interface, the most powerful and flexible solution for linking AutoCAD drawings to FM data. To round-off our full-service approach we provide "as-built" field verification and drafting services, having documented more than 400M square feet of facilities worldwide.



Applied Geographics, Inc. (AppGeo, <a href="www.appgeo.com">www.appgeo.com</a>) has been providing high quality GIS services and innovative solutions to government and private sector clients since 1991. AppGeo empowers its customers to put GIS to work every day through the intelligent use of geographic data and applications that improve work flows and business processes. AppGeo provides a full range of GIS consulting services: GIS strategic and implementation planning, data development, custom applications, training, cartography, implementation assistance and technical support. AppGeo services are available through a variety of state blanket contracts and nationwide through its GSA IT Schedule 70.



ARCHIBUS is the #1 global provider of real estate, facilities, and infrastructure management solutions and services with expenditures for ARCHIBUS-related products and services exceeding \$1.5 Billion (USD). With ARCHIBUS, organizations can use a single, comprehensive, integrated solution to make informed strategic decisions that optimize return-on-investment, lower asset lifecycle costs, and increase enterprise-wide productivity and profitability. More than 3,000,000 ARCHIBUS enterprise and Web users collectively manage over 4 million properties with organizations reporting facilities-related cost savings as high as 34%. Headquartered in Boston, Massachusetts, ARCHIBUS, Inc. has pioneered computer-aided facilities management technologies since 1982. For more information, call (+1) 617-227-2508 or visit: www.archibus.com.



Since 1982, Autodesk has ushered in state-of-the-art 2D and 3D technologies that let customers visualize, simulate, and analyze the real-world performance of their ideas early in the design process. This gives our customers the flexibility to optimize and improve designs before actually executing them. Autodesk customers not only see, but experience, their designs before they are real, empowering them to save time and money, improve quality, and foster innovation.

## About Autodesk and Education

Whether you are a middle school, community college, or university, Autodesk has a design solution to meet your needs. Autodesk's innovative educational programs reflect our commitment to academic achievement and lifelong learning. We offer programs and specially priced software-purchasing options tailored to educational institutions, students, and faculty. We also offer classroom support, including standardized curricula developed by educators, instructor development, and a rich assortment of online learning resources.

## About Autodesk and Facilities Management

No matter the campus size, facility managers and planners have a lot of information to assimilate and process. Take charge of your facility drawings, markups, spreadsheets, reports, requests, and more. Always be ready. With Autodesk® FMDesktop software, you and your employees can access, integrate, and distribute important facility information through an intuitive interface purpose-built for facilities professionals. Platforms and technologies used industry-wide, such as AutoCAD®, DWFTM, and Microsoft®

Excel® software, as well as Autodesk® Architectural Desktop 2007 and Autodesk® Revit® Building 9.1 applications, are compatible with Autodesk FMDesktop, effectively uniting professionals of all backgrounds and skill sets. Even in the most complex facilities, simpler is always better.



**CDM** has been developing complete solutions since 1986 and has implemented systems in hundreds of public and private organizations. CDM has helped our clients assess their needs, develop data, create management plans, and develop applications that perform a wide array of functions. CDM's primary focus has always been to implement systems that help our clients complete their jobs more efficiently.

CDM provide a full-range of implementation services. From planning to development to implementation to operation. The primary services they provide include: Business Process Modeling, Change Management, Best Practice Development, Sustainability, GIS Needs Assessments, System Design, GIS Data Development, GeoDatabase Implementation, Aerial Mapping Specification, Systems Integration, GIS Network Configuration, Certified ArcGIS Training, Custom Programming, GIS System Management, ArcGIS Implementation, System Technical Assistance and Web GIS Applications.



Since 1990, **CFI** had been providing consulting and information technology services to Real Estate, Design and Construction, Maintenance and Facility Management departments as trusted advisors and business partners. With over 750 million sq. ft. and 5,000 seats of client solutions deployed, we are experts in the field of facility management and corporate real estate technology.

As the largest facilities / real estate technology service provider in America we can draw upon our vast client experience to bring best practices and proven processes to your implementation.

Our services include three primary activities:

- Facility Management Consulting
- Facility Management Systems Integration
- Facility Management Business Process Outsourcing

Visit our website at www.gocfi.com for more information.



Since 1925, **Chas. H. Sells, Inc.** has been providing surveying, aerial mapping and technical support for scores of public and private higher education facilities. The firm specializes in the acquisition of high accuracy site and subsurface utility data to support master planning, design and construction applications. SELLS also provides GIS consulting and implementation support, integrated with CADD and work order management systems.



In 1926, G.E. Evans founded a private practice engineering and surveying firm. EMH&T continues the tradition for quality work that began in 1926. Our firm carries a timeless attitude for excellence utilizing more than over 400 professional and technical personnel. At EMH&T, we embrace your vision as our own — partnering to provide holistic solutions to your complex issues. The team members in EMH&T's Geospatial Solutions Department help clients see the big picture by mapping information and making it digitally accessible. Our proven FacilityCommand® approach will transform information into knowledge — empowering you to fully manage the assets of your facility. Contact us at emht.com for more information.



www.esri.com

With annual sales of more than \$660 million, ESRI has been the world leader in the geographic information system (GIS) software industry for more than 30 years. As the leader in GIS technology. ESRI offers innovative solutions that will help you create, visualize, analyze, and present information better and more clearly. Working with location information, ESRI's GIS software and solutions give you the power to solve problems you encounter every day. Organizations around the world, as well as local, state, and federal government agencies, are using ESRI GIS software to make smart and timely decisions. ESRI provides powerful GIS solutions to more than 300,000 clients in more than 200 countries including more than 7,000 colleges and Universities. In fact, ESRI is leading the industry in providing mapping technology that meets today's global needs. ESRI offers GIS solutions to help you unlock the spatial component of your valuable data and see your organization's information from a new perspective. www.esri.com



WWW.existingconditions.com

In 1997 Existing Conditions Surveys began operations under the direction of Kurt Yeghian. This company's sole expertise is the production of existing conditions and as built surveys. We now employ 17 permanent building surveyors located in Boston, New York, Washington and

Philadelphia. Every year we document about 20 million square feet - this has included over 300 academic buildings nationwide. Given this volume of documentation we are one of the largest architectural existing conditions services in America and we are capable of handling the most complex and detailed of projects. Our capabilities are based on extensive experience combined with the most advanced technology available. This includes:

- Single point laser measuring: a point to point measuring devise accurate to 1/64<sup>th</sup> of an inch and directly linked to our CADD stations this system creates drawings on site.
- Photogrammetry: digital cameras and software that captures complex detail and converts these images to vectored CADD files.
- Cyrax: a digital scanning devise that creates a 3 dimensional virtual model of highly complex buildings and sites.

Our client list includes: Harvard, MIT, Boston University, Notre Dame, Princeton, Cornell and numerous other civic and private sites across the country. Our client list and references are the result of our staff expertise, the technology we employ and our decade of operational experience.



The best and brightest from corporate, government and educational institutions use **FAMIS** Xi as their Integrated Workplace Management System (IWMS) of choice. FAMIS Xi is designed by facilities management experts FOR facilities management experts, and that makes a big difference to professionals. FAMIS Xi enables your entire facilities life-cycle—from real estate acquisitions to operations, maintenance, facilities management, project management and performance metrics—to be handled by a single suite of standards-based, web-architected software. The FAMIS Xi suite creates a seamless, collaborative environment in which employees, customers, suppliers, contractors and partners all work as one, on the same page, toward common goals set and monitored by you. The result is a dramatic increase in your ability to execute your vision, adapt to change and maintain your crucial competitive advantage; not to mention benefit from a hard, quantifiable ROI.



**FM:Systems, Inc.** provides integrated workplace management systems (IWMS) that help facilities and real estate professionals deliver better customer service, reduce costs, and improve the productivity of their organizations. Customers take advantage of the FM:Interact Workplace Management Suite to improve facilities and space management, real estate and portfolio management, and maintenance management. For more information, visit <a href="www.fmsystems.com">www.fmsystems.com</a> or contact Stephen Smith at 800-648-8030 or sesmith@fmsystems.com.



Since 1988, **Fox** has been helping organizations in transition with project management, facilities planning, move coordination and related services. We are strategic thinkers, meticulous planners, pro-active problem solvers and shrewd negotiators on behalf of our clients. Our experience and best practices help our clients reduce the risks associated with transition and assure business continuity throughout the move process.

Fox is headquartered in Boston with offices in Buffalo, New York, Providence and Washington, DC. As an independent firm, Fox is dedicated solely to our clients and their projects. Our experienced project managers bring diverse areas of expertise to assist clients with large, medium and small projects throughout North America. In 2007, Fox was recognized for the third consecutive year as one of Massachusetts' Top 100 Women-Led Businesses.

Fox is certified by the Commonwealth of Massachusetts State Office of Minority and Women Business Assistance, SOMWBA, as a Women Business Enterprise, WBE, and certified nationally by the Women's Business Enterprise National Council, WBENC.

For more information about Fox, including case studies, a list of clients and services, our company history and contact information, please visit <a href="https://www.foxcorp.com">www.foxcorp.com</a>.



Google SketchUp Pro is powerful, intuitive 3D modeling software that allows architects to explore, communicate and present complex design concepts. The simple, robust toolset and intelligent drawing system make it easy to create and modify models, while the import/export capability gives you the flexibility and functionality required in a professional workflow. <a href="https://www.sketchup.com">www.sketchup.com</a>



Google Earth Pro combines the power of Google Search with satellite imagery, maps, terrain and 3D buildings to put the world's geographic information at your fingertips. Fly to an area, get an instant understanding of the surrounding terrain, measure the area of a site and drop in your SketchUp models to see them in context. Google Earth Pro includes high-resolution printing and saving features, movie recording, data import capabilities, and advanced tools to create polygons, which makes it the ideal compliment to SketchUp Pro 6 for architects and other design professionals. <a href="mailto:earth.google.com">earth.google.com</a>



**IMAGINIT Technologies**, a RAND Worldwide Company, is a leading provider of design and engineering solutions to the building, manufacturing and infrastructure, media and entertainment industries. With over 40 offices in North America and Asia-Pacific, IMAGINIT is a leading provider of Autodesk software solutions and the largest North American Autodesk Authorized Training Center partner. IMAGINIT delivers knowledge, expertise and design processes to clients through proven technical support, training and consulting services. For additional information visit <a href="https://www.rand.com/imaginit">www.rand.com/imaginit</a>



Indus Systems, Inc. provides Integrated Facility Management <u>services</u> and space-centric web-based <u>software solutions</u>. Our services include complete CAD 'as-built' drawing services, field verifications, drawing update services, and facilities information database development services (linked with facilities drawings). Our software applications include *i*Drawings™, a feature filled Integrated Facility Resource Center (IFRC) management solution. It is a simple to use, secure Web-based system that allows managing all facility resources in a spatial context. *i*Drawings™ has a variety of easy-to-use modules that include: space management, facility asset management, employee information management, facility infrastructure management, telecommunications management, and work orders and maintenance management.



Featuring PLAN Surveyor our flagship software application that has single-handedly defined a product category all its own! This "killer-app" has revolutionizing the process of field created existing conditions ["as-built", or "as-is" as we call it!] building floor plan documentation. Positioned as a standalone front-end to your existing CAD, PLAN Surveyor automates the building survey process in a fashion that is just not possible with CAD. Not only is knowledge of CAD not required to use PLANSurveyor, in fact, as we say, if you know "up from down" and "left from right", and are able to tell the difference between "a wall, a window and a door", then you know PLANSurveyor! Universally recognized as the most technologically advanced and feature rich program of its kind, when coupled with the latest in mobile computing [Tablet PC's & Ultra PC's] and laser distance meters, PLANSurveyor's elegant and easy to use interface, quickly and accurately transforms simple measurements into architectural CAD floor plan models of any existing structure. If you want to create existing conditions building floor plan documentation up to sixteen times faster when compared with conventional methodologies and traditional approaches, then PLANSurveyor is the only tool for you! We welcome you to join the many NCFMTC member institutions that are included in the over 500 million gross square feet of floor plans documented with PLANSurveyor and the "IQT Survey System". For more information, please call 1-800-478-4347 or visit us at www.igt.com.



**INSITE™** is a pioneer in the field of Space and Asset accounting, CAFM Systems, and the FM business of managing an organization's strategic resource of physical assets - space and equipment. The company has over 35 years experience developing the innovative INSITE suite of CAFM products, deploying INSITE to an international Consortium of users, and providing them comprehensive support and service. Some of the world's leading institutions are among the members of the INSITE Consortium of users.

INSITE embodies proven but flexible methodologies for FM best practices developed by the collective contributions of national and international Universities, Medical Centers, Government Agencies, and Corporations using INSITE over the past 35 years.





**MicTraining & Consulting** ished in 1987 as a specialized Computer Aided Design training company. Today, we oner a complete solution for CAD design, including Autodesk software, training, staffing services, networking & CAD implementation, computer workstations, plotters, and visualization and 3d rendering services. We are a leading Autodesk Value Added Reseller and Premier Autodesk Authorized Training Center (ATC), headquartered in Watertown, MA and operating in seven regional offices throughout the northeast.

MicroCAD is a leading provider for the FMDesktop Product Suite, the industry-leading software solution that will streamline every aspect of your space management (CAFM) and maintenance management (CMMS) operations, with easy-to-use applications that can be quickly installed and implemented by the user. The FMDesktop Suite of products was built on Autodesk's Design Web Format (DWF) platform, allowing building managers to transform floor plans and other drawings into lightweight files that can easily be accessed and shared through a simple desktop application.



**Munsys, Inc.**, with offices in Florida and California, is the primary supplier of sales, services, and technical support for the Munsys suite of products in North America. Munsys, Inc. provides geospatial solutions to utilities and government based on leading Autodesk, Oracle and OpenGIS technologies. The Munsys products include a central database with pre-defined Oracle Spatial data models and integrated applications for the management of cadastral, drainage, electricity, roads, sewer, and water infrastructure.



**Network Digicality** provides enterprise facilities information software and professional services to select institutional clients in Higher Education. The FacilitiesLink Program(TM) embodies today's best practices for managing institutional facilities information in Higher Education. Our business is helping to advance administration of the institutional clients we serve.



A Service Point Company

Open Archive Systems, established in 1994, specializes in solutions for document and drawing management, raster editing and scanning. OAS software includes the echive Series for document and drawing management and the REnew Series for advanced scanning and raster editing. Batch REnew splits, routes, renames and cleans up scans with support for barcode recognition. RasterREnew is a full-featured raster editor with batch image clean up. Some of our solutions are available as both standalone software and eCopy Connectors. Open Archive was purchased in 2006 by Service Point and now offers online project document management and scanning/indexing services.



**Penobscot Bay Media LLC**, a woman-owned, service-disabled veteran-owned small business located in Camden, Maine. PenBay Media is focused on empowering business transformation through the application of effective "Information Visualization" solutions using GIS, geospatial information security, spatial data warehousing, interactive distance learning, custom desktop, web and thin client applications, film, video and multimedia creative services.



The Pitman Company has more than a century of service as the leading independent North American graphic arts industry supplier. It provides the full spectrum of product and system solutions, service and support for both digital and traditional prepress and pressroom operations. Pitman also offers tailored product solutions for the specific requirements of printing market

segments such as newspaper publishing and packaging production. Headquartered in Totowa, New Jersey, Pitman Company has branch locations with modern distribution facilities across the United States. The company's recently acquired Charrette division is the country's largest independent provider of imaging products to the graphics, corporate and technical design marketplaces. Charrette offers a diverse product line that ranges from large-format printers, CAD and graphics media to high-quality small format printers and specialty media, drafting and graphic arts supplies, design furniture and storage products. The company also provides technical services, training and support.



The Society for College and University Planning (SCUP), established in 1965, is a collegial community dedicated to sharing, learning, and teaching best practices in planning for colleges and universities.

SCUP takes a holistic view of planning; as its name implies, it embraces the full spectrum of planning functions at a postsecondary institution, including, but not limited to: academic, campus or master facilities, budgeting and financial resources, infrastructure, and strategic. SCUP's Mission is to provide its members with the knowledge and resources to achieve institutional planning goals.



Headquartered in Boston, **VFA, Inc.** is the leading provider of end-to-end solutions for facilities capital planning and asset management. VFA's Capital Planning and Management Solution (CPMS™) uniquely combines facility assessment services, Web-based software and business consulting services to enable clients to manage every stage of the capital asset lifecycle—from requirements gathering and long-term planning to capital budget creation and spend management. VFA has helped more than 350 organizations in corporate, education, government and healthcare markets to strategically manage more than two billion square feet of real estate. For more information, please call 800-693-3132 or visit http://www.vfa.com.



**Woolpert** is a multi-discipline architecture, engineering, geospatial, and planning firm dedicated to providing our higher education clients with innovative solutions for 21st-century campus environments. Our integrated approach provides the right expertise at the right time - from planning and programming through project design and implementation. For more information on our solutions, please visit us at <a href="https://www.woolpert.com">www.woolpert.com</a>.