

Extending the SweetDeal Approach for E-Procurement using SweetRules and RuleML

Sumit Bhansali and Benjamin Grosf

MIT Sloan School of Management

Information Technologies group

<http://web.mit.edu/people/bhansali> <http://ebusiness.mit.edu/bgrosf>

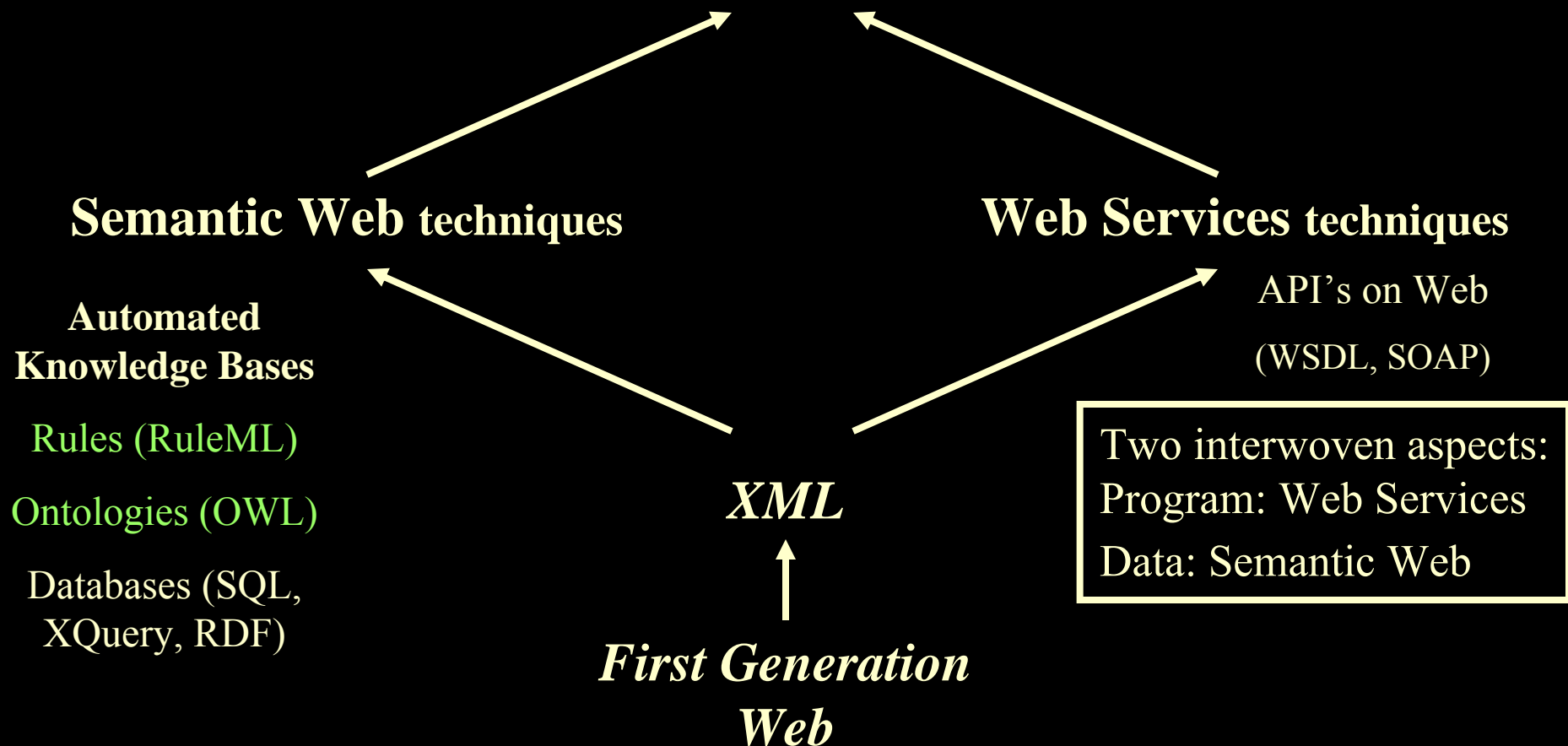
*Paper Presentation (30-minutes) at International Conference on Rules
and Rule Markup Languages for the Semantic Web (RuleML-2005),
Galway, Ireland, Nov. 10-12, 2005 <http://2005.ruleml.org>*

Outline

- Introduction and Context: Semantic Web Services for E-Business; Policies
- Overview: SweetDeal Approach, New Extensions
- More Details: SweetDeal, SCLP, KB merging, SweetRules
- Procurement Scenario
- Fact-queries, as part of communicated KB's
- OO default inheritance ontologies, as Courteous LP
- Relationship to E-Business Messaging Standards / Platforms
- Business Value Analysis
- Conclusions & Future Work

Next Generation Web

Semantic Web **Services**



Our Research Aspects/Questions about the Semantic Web

- **Core technologies:** Requirements, concepts, theory, algorithms, standards?
 - Rules in combination with ontologies; probabilistic, decision-/game-theoretic
- **Business applications and implications:** concepts, requirements analysis, techniques, scenarios, prototypes; strategies, business models, market-level evolution?
 - End-to-end e-contracting, finance, trust; ...

Some Answers to:
“Why does SW Matter to Business?”

- 1. “Death. Taxes. Integration.” - They’re always with us.
- 2. “Business processes require communication between organizations / applications.” - Data and programs cross org./app. boundaries, both intra- and inter- enterprise.
- 3. “It’s the *automated knowledge* economy, stupid!”
- The world is moving towards a knowledge economy. And it’s moving towards deeper and broader automation of business processes. The first step is automating the use of structured knowledge.
– Theme: *reuse* of knowledge across multiple tasks/app’s/org’s

Strategic Business Foci in our SW Research

- Knowledge-based Services Engineering: intra- and inter- enterprise
- Target “killer app” known for 30 years: do better job of EDI
- Challenges:
 - Ease of development, deployment ↑
 - Reuse of knowledge ↑
 - ⇒ life cycle costs ↓ , agility ↑
- Starting with: Policies
 - Using recent theory breakthroughs in semantic rules
 - E.g., for end-to-end contracting and authorization (incl. security)
- Starting with: EAI as well as B2B

SW Rules: Use Cases from our research

- Contracts/negotiation, advertising/discovery
 - E-procurement, E-selling
 - Pricing, terms & conditions, supplier qualification, ...
- Monitoring:
 - Exception handling, e.g., of contract violations
 - Late delivery, refunds, cancellation, notifications
 - Notifications, personal messaging, and other workflow
- Trust Policies: authorization, confidentiality & privacy, security, access control
 - E.g., financial services, health care
 - *Extensive analysis of business case/value*
- Semantic mediation: rule-based ontology translation, context-based information integration

Outline

- Introduction and Context: Semantic Web Services for E-Business; Policies
- Overview: SweetDeal Approach, New Extensions
- More Details: SweetDeal, SCLP, KB merging, SweetRules
- Procurement Scenario
- Fact-queries, as part of communicated KB's
- OO default inheritance ontologies, as Courteous LP
- Relationship to E-Business Messaging Standards / Platforms
- Business Value Analysis
- Conclusions & Future Work

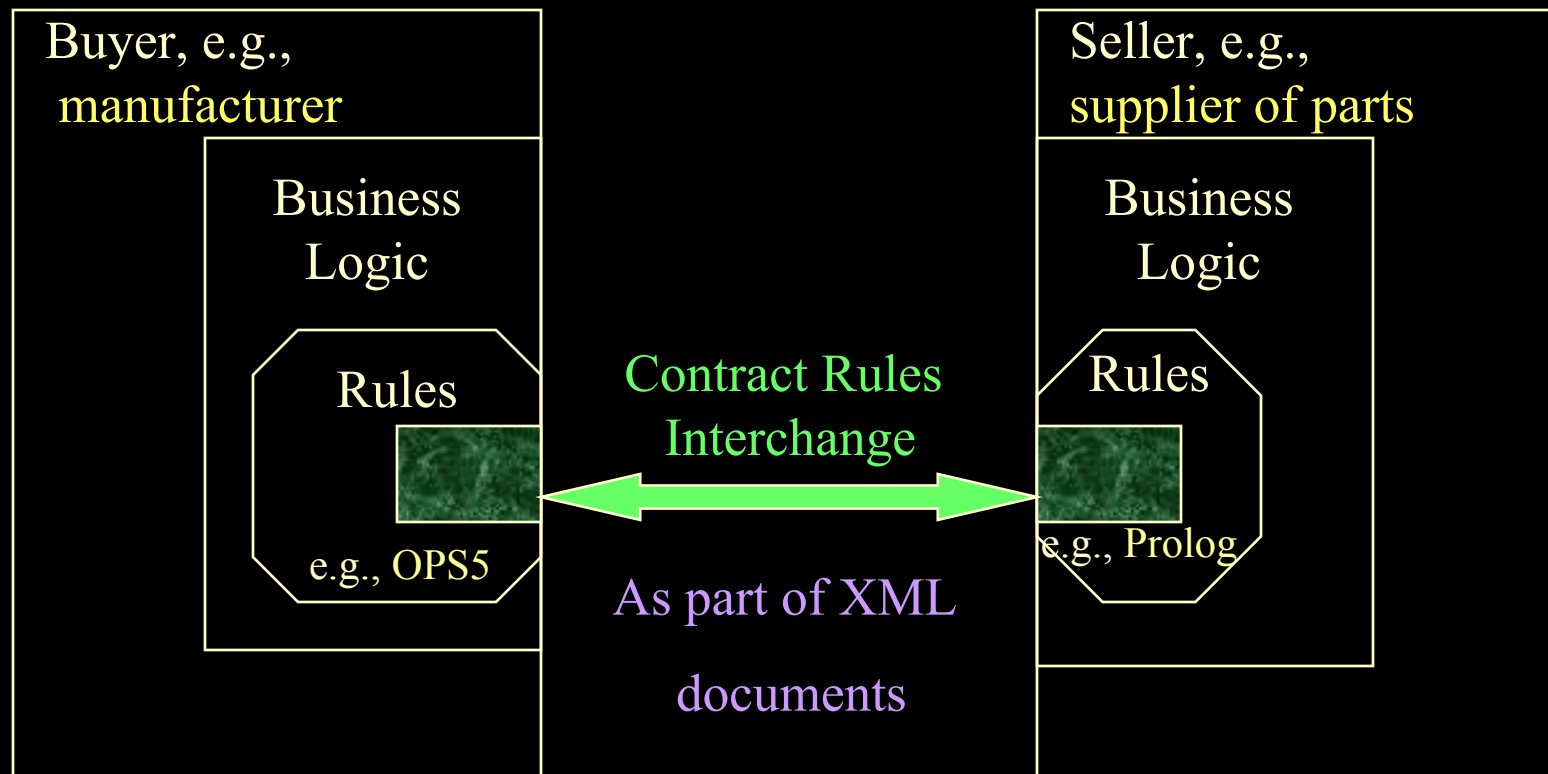
End-to-End E-Contracting Tasks

- Discovery, advertising, matchmaking
 - Search, sourcing, qualification/credit checking
- Negotiation, bargaining, auctions, selection, forming agreements, committing
 - Hypothetical reasoning, what-if'ing, valuation
- Performance/execution of agreement
 - Delivery, payment, shipping, receiving, notification
- Problem Resolution, Monitoring
 - Exception handling

SweetDeal Approach: Rule-based Contracts for E-commerce

- Rules as way to specify (part of) business processes, policies, products: as (part of) contract terms.
- Complete or partial contract.
 - As **default rules**. **Update**, e.g., in negotiation.
- Rules provide high level of conceptual abstraction.
 - **easier for non-programmers** to understand, specify, **dynamically modify & merge**. E.g.,
 - by multiple authors, cross-enterprise, cross-application.
- Executable. Integrate with other rule-based business processes.

Contract Rules during Negotiation

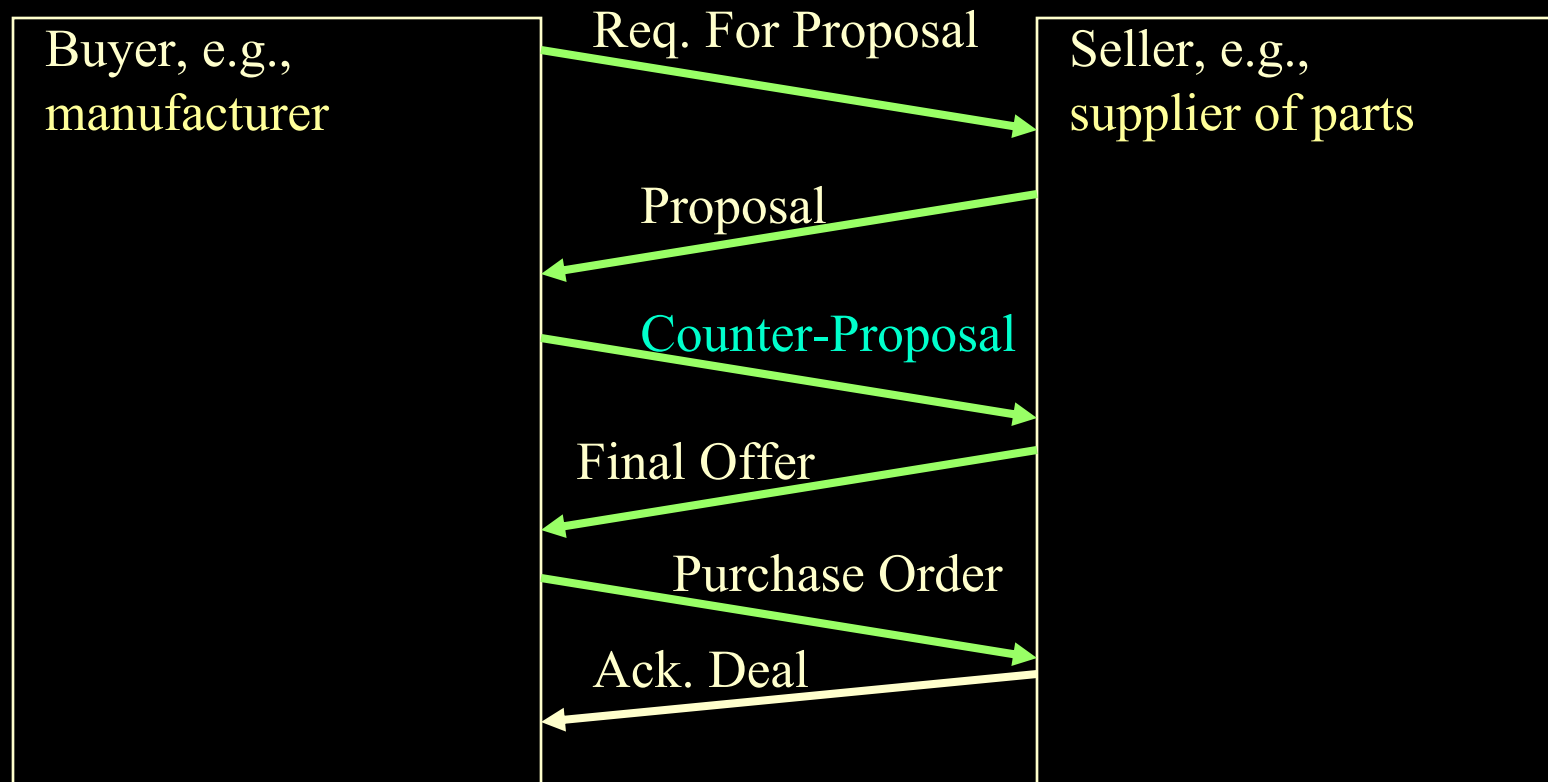


Contracting parties NEGOTIATE via shared rules.

Examples of Contract Provisions Well-Represented by Rules in Automated Deal Making

- Product descriptions
 - Product catalogs: properties, conditional on other properties.
- Pricing dependent upon: delivery-date, quantity, group memberships, umbrella contract provisions
- Terms & conditions: refund/cancellation timelines/deposits, lateness/quality penalties, ordering lead time, shipping, creditworthiness, biz-partner qualification, service provisions
- Trust
 - Creditworthiness, authorization, required signatures
- *Buyer Requirements (RFQ, RFP) wrt the above*
- *Seller Capabilities (Sourcing, Qualification) wrt the above*

Exchange of Rules Content during Negotiation: example



Example: E-Contract Proposal from supplierCo to manufCo

- ...
{usualPrice} price(per_unit, ?PO, \$60) ←
 - purchaseOrder(?PO, supplierCo, ?AnyBuyer) ∧
 - quantity_ordered(?PO, ?Q) ∧ (?Q ≥ 5) ∧ (?Q ≤ 1000) ∧
 - shipping_date(?PO, ?D) ∧ (?D ≥ 24Apr00) ∧ (?D ≤ 12May00).
- {volumeDiscount} price(per_unit, ?PO, \$51) ←
 - purchaseOrder(?PO, supplierCo, ?AnyBuyer) ∧
 - quantity_ordered(?PO, ?Q) ∧ (?Q ≥ 100) ∧ (?Q ≤ 1000) ∧
 - shipping_date(?PO, ?D) ∧ (?D ≥ 28Apr00) ∧ (?D ≤ 12May00) .
- overrides(volumeDiscount , usualPrice) .
- \perp ← price(per_unit, ?PO, ?X) ∧ price(per_unit, ?PO, ?Y) GIVEN (?X ≠ ?Y).
- ...

Negotiation Ex. Doc. Rules:

Counter-Proposal from *manufCo* to *supplierCo*

- ...
- {usualPrice} price(per_unit, ?PO, \$60) ← ...
- {volumeDiscount} price(per_unit, ?PO, \$51) ←
- purchaseOrder(?PO, supplierCo, ?AnyBuyer) ∧
- quantity_ordered(?PO, ?Q) ∧ (?Q ≥ 5) ∧ (?Q ≤ 1000) ∧
- shipping_date(?PO, ?D) ∧ (?D ≥ 28Apr00) ∧ (?D ≤ 12May00) .
- overrides(volumeDiscount , usualPrice) .
- ⊥ ← price(per_unit, ?PO, ?X) ∧ price(per_unit, ?PO, ?Y) GIVEN (?X ≠ ?Y).
- {aSpecialDeal} price(per_unit, ?PO, \$48) ←
- purchaseOrder(?PO, supplierCo, **manufCo**) ∧
- quantity_ordered(?PO, ?Q) ∧ (?Q ≥ **400**) ∧ (?Q ≤ 1000) ∧
- shipping_date(?PO, ?D) ∧ (?D ≥ **02May00**) ∧ (?D ≤ 12May00) .
- overrides(aSpecialDeal, volumeDiscount) .
- overrides(aSpecialDeal , usualPrice) .
- ...

**Simply
added
rules!**

XML Encoding of Rules in RuleML

- `<rulebase>`
- `<imp>`
- `<rlab>usualPrice</_rlab>`
- `<head>`
- `<atom>`
- `<opr><rel>price</rel></_opr>`
- `<ind>per_unit</ind>`
- `<var>PO</var>`
- `<ind>$60</ind>`
- `</atom>`
- `</head>`
- `<body> ... (see next page) </_body>`
- `</imp>`
- ...
- `</rulebase>`

SweetDeal V2 Demo Outline

- SweetDeal E-Contracting Application using SweetRules (supply chain)
 - SCLP RuleML that includes OWL ontologies
 - Contract proposals/final-agreements are SCLP RuleML rulebases that reference/include OWL ontologies
 - Humans edit & communicate, supported by automated agents
 - Proposal evaluation supported by inferencing
 - Agreed business process is executable via inferencing+action

What Can Be Done with the Rules in contracting, & negotiation, based on our SweetDeal approach to rule representation

- **Communicate:** with deep shared semantics
 - via RuleML, inter-operable with same sanctioned inferences
 - \Leftrightarrow heterogeneous rule/DB systems / rule-based applications (“agents”)
- **Execute** contract provisions:
 - infer; ebiz actions; authorize; ...
- **Modify** easily: contingent provisions
 - default rules; modularity; exceptions, overriding
- **Reason** about the contract/proposal
 - hypotheticals, test, evaluate; tractably
 - *(also need “solo” decision making/support by each agent)*

RECAP FOLLOWS

Overview of SweetDeal Approach I

SweetDeal approach: [EC-99, WWW-2003, IJEC 2004]; part of [SWSF 2005]

- Represent (parts of) e-contracts via webized semantic rules. Communicated.
- Contracts are partial or complete, proposed or final.
- **Situated Courteous** Logic Programs, in Webized syntax (RuleML) as representation. (Declarative. Similar
 - **Prioritized defaults**, with negation.
 - Modular modification. Default OO inheritance.
 - **Procedural attachments** for actions/effecting and queries/sensing. Execute business processes.
- With restricted OWL ontologies. The original use case & design pattern for Description Logic Programs (DLP).

Overview of SweetDeal Approach II

- Handles “end-to-end” e-contracting tasks, i.e., knowledge-based services tasks:
 - advertising & discovery, negotiation & selection, agreement, authorization, monitoring & exception handling, modification & renegotiation, execution/enactment & business process automation.
- Many application scenarios, incl. of all these tasks:
 - pricing & discounting, refunds & customer service, ordering and lead time, late delivery, supply chain / B2B, retail / B2C, auctions, credit approval

Outline

- Introduction and Context: Semantic Web Services for E-Business; Policies
- Overview: SweetDeal Approach, New Extensions
- More Details: SweetDeal, SCLP, KB merging, SweetRules
- Procurement Scenario
- Fact-queries, as part of communicated KB's
- OO default inheritance ontologies, as Courteous LP
- Relationship to E-Business Messaging Standards / Platforms
- Business Value Analysis
- Conclusions & Future Work

New Extensions to SweetDeal I

- New particular procurement application scenario
 - Utilizes and exercises several advanced expressive features of the SweetDeal approach
 - Merge restricted DL ontologies: import OWL-DLP (DLP-fusion)
 - Effectors to perform business actions
 - Merge default-inheritance OO ontologies: as Courteous rules
 - Prototype, built using SweetRules V2.1 [demo'd 1st at DAML Winter 2004 PI Meeting]
 - Utilizes and exercises several new features of SweetRules
 - KB merging, e.g., OWL-DLP ontologies + Courteous policy RuleML rules.
 - Situated effecting incl. WSDL actions.

Overview of Procurement Scenario

- B2B: Purchase of bunch of computers
 - Rebates; Financing Options (new aspects)
 - Pricing options, delivery details, ...
- Buyer and sellers exchange contract proposals of increasing completeness
- Each does SCLP inferencing to evaluate implications of a given proposal, including relative to private info/criteria, and to trigger messaging sending/response

New Extensions to SweetDeal II

- New expressive features and design understanding
 - Build on top of SW Rules tools: SweetRules
 - Merge heterogeneous KB's
 - Expressive Reasoning: Courteous, effecting, SCLP+DL
 - Reasoning & translation interoperably on/across heterogeneous rule-based systems/applications
 - ... with strong semantics
 - Communication interaction protocol aspects represented using rules with effectors, e.g., to trigger contracting messages
 - Message contains a KB consisting of *queries* + rules
 - *Fact-queries* as expressive feature, natural & convenient
 - Experimental extension of RuleML markup

New Extensions to SweetDeal III

- Initial steps of analysis/design of how fit as “letters content” within important e-business communication standards/platforms
 - RosettaNet, ebXML.
 - Fits nicely within their messages = “envelopes”.

RULE/ONT EXAMPLES

- Walk thru of some example SCLP RuleML and OWL-DLP contract knowledge from the RuleML-2005 proceedings paper

Outline

- Introduction and Context: Semantic Web Services for E-Business; Policies
- Overview: SweetDeal Approach, New Extensions
- More Details: SweetDeal, SCLP, KB merging, SweetRules
- Procurement Scenario
- Fact-queries, as part of communicated KB's
- OO default inheritance ontologies, as Courteous LP
- Relationship to E-Business Messaging Standards / Platforms
- Business Value Analysis
- Conclusions & Future Work

*Overview of SweetRules V2.1:
Tools for Semantic Web Rules and Ontologies,
including Translation, Inferencing, Analysis, and
Authoring*

<http://sweetrules.projects.semwebcentral.org>

Presentation (15-min.) by Benjamin Grosf and Mike Dean**
Tools by multi-institutional team (MIT, UMBC, BBN, ...)*

*Invited Poster at RuleML-2005 (International Conference on Rules and
Rule Markup Languages for the Semantic Web) <http://2005.ruleml.org>
held Galway, Ireland, Nov. 10-12, 2005.*

**MIT Sloan School of Management, <http://ebusiness.mit.edu/bgrosf>*

***BBN Technologies, <http://www.daml.org/people/mdean>*

SweetRules V2.1 Overview

Key Ideas:

<http://sweetrules.projects.semwebcentral.org>

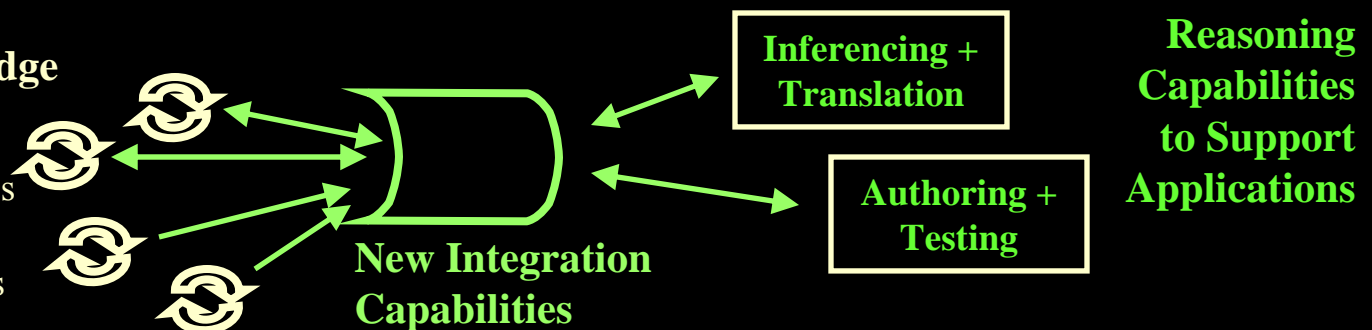
- Unite the commercially most important kinds of rule and ontology languages via a new, common knowledge representation (SCLP) in a new standardized syntax (RuleML), including to cope with *heterogeneity* and resolve contradictory *conflicts*.
 - Capture most of the useful expressiveness, interoperably and scalably.
- Provide an **open source tool platform** to combine a large *distributed* set of rule and ontology knowledge bases that each are *active*: each has a different *associated engine* for reasoning capabilities (inferencing, authoring, and/or translation).
- Based on recent fundamental KR theory advances, esp. Situated Courteous Logic Programs (SCLP) and Description Logic Programs.
 - Including semantics-preserving translations between different rule languages/systems/families, e.g., Situated LP \leftrightarrow production rules

Application Areas (prototyped scenarios):

- Policies and authorizations; process monitoring; contracting, supply chain management; retailing, customer relationship management; business process automation and e-services; financial reporting and information; etc.

Distributed Active Knowledge Bases

- heterogeneous rules / ontologies
- with associated inferencing, authoring, translation capabilities



11/11/2005

Copyright 2005 by Benjamin Grosf. All Rights Reserved

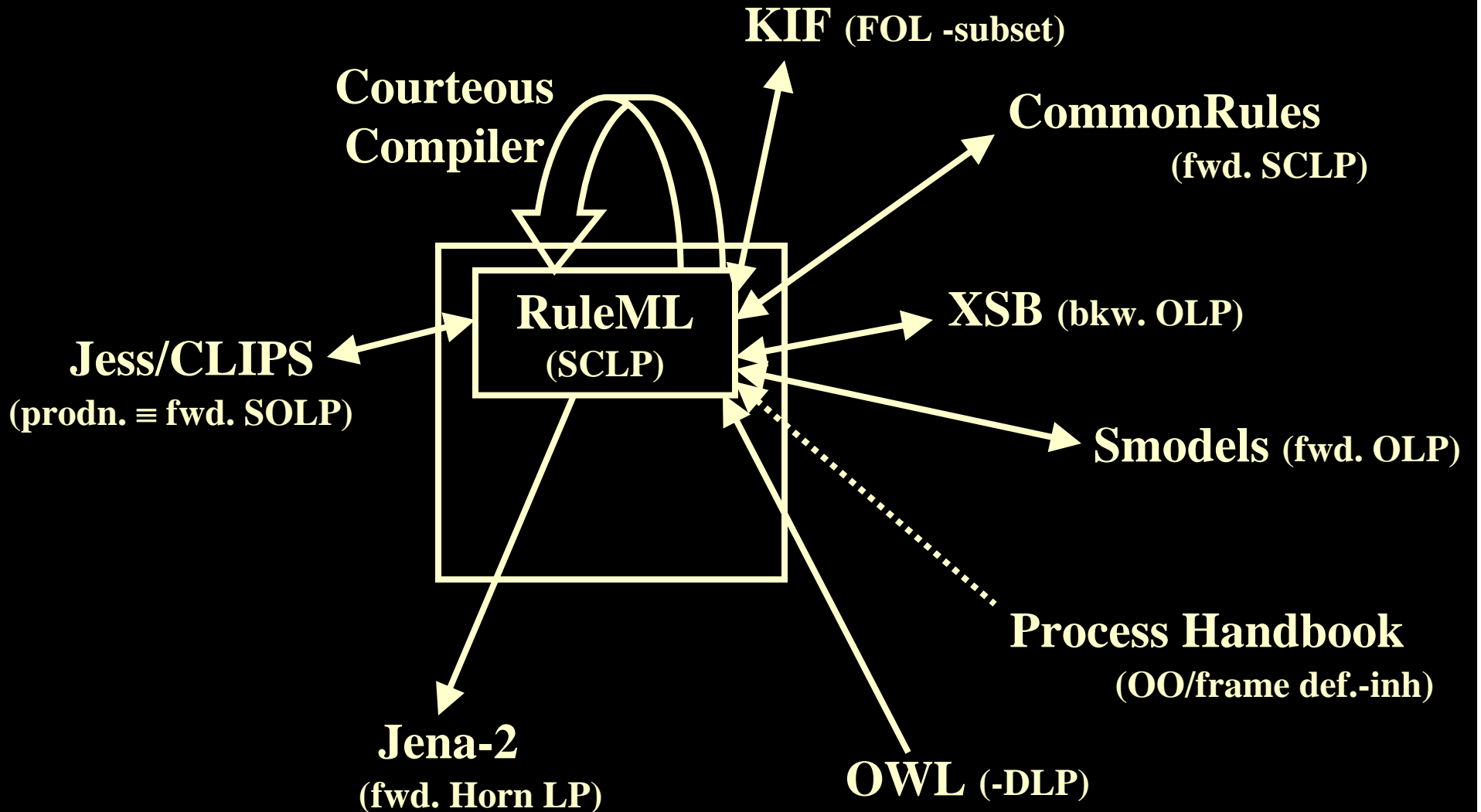
SweetRules Concept and Architecture

- **Concept and Architecture: Tools suite for Rules and RuleML**
 - **Translation and interoperability** between heterogeneous rule systems (forward- and backward-chaining) and their rule languages/representations
 - **Inferencing** including **via translation** between rule systems
 - **Authoring, Analysis,** and testing of rulebases
 - **Open, lightweight,** extensible, pluggable architecture overall
 - Merge knowledge bases
 - Combine rules with ontologies, incl. OWL
 - SWRL rules as special case of RuleML
 - Focus on kinds of rule systems that are commercially important

SweetRules V2.0+ Fundamental KR Today

- Fundamental KR: Situated Courteous Logic Programs (SCLP)
 - Horn
 - + Negation-As-Failure (NAF) = Ordinary LP
 - + Courteous prioritized conflict handling
 - overrides relation on rule labels, classical negation, mutex integrity constraints
 - + Situated sensing & effecting
 - Invoke external procedural attachments
 - Sensing = tests/queries; e.g., built-ins
 - Effecting = side-effectful actions, triggered by conclusions

SweetRules V2.1 Translators Graph

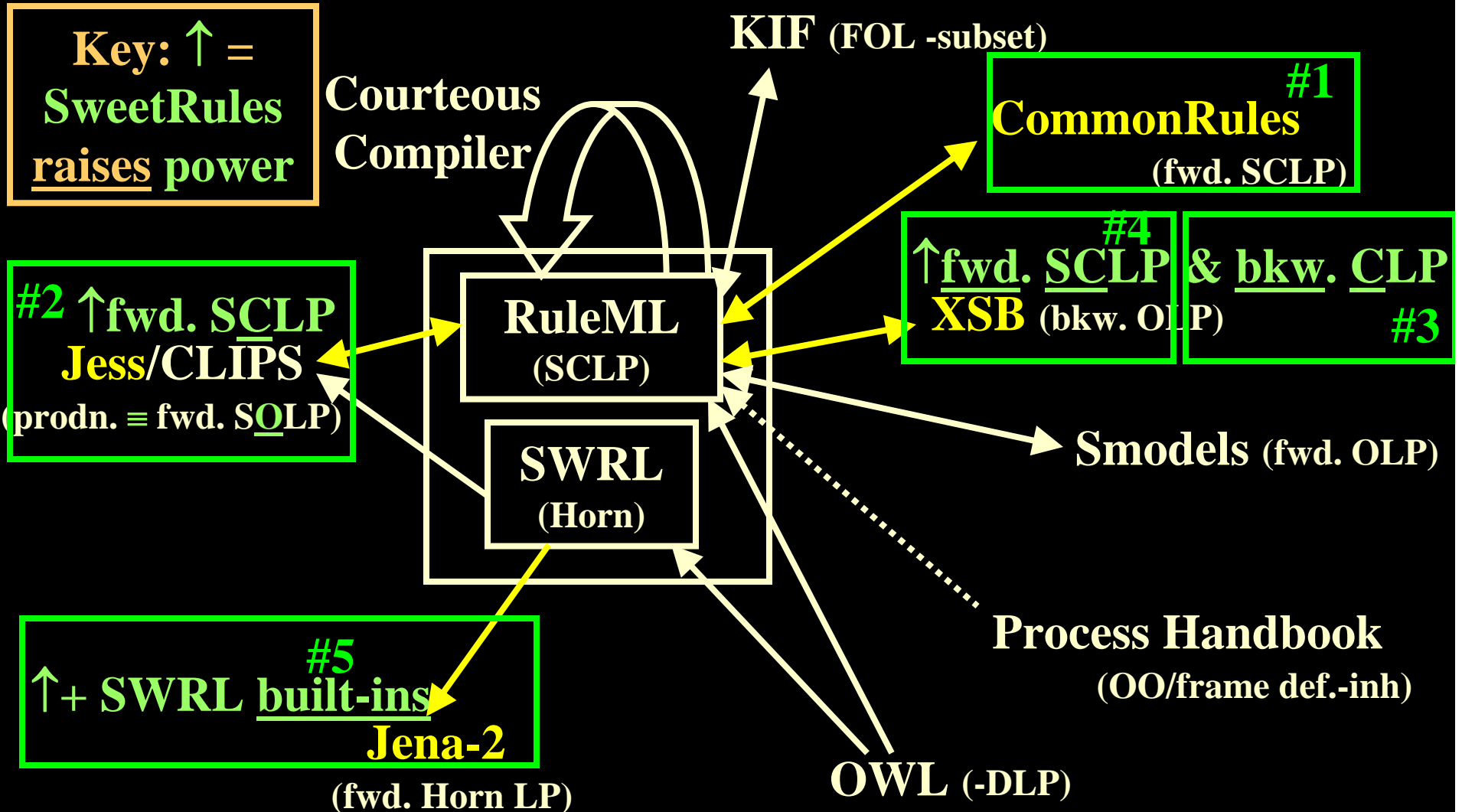


(SCLP = Situated Courteous Logic Programs. OLP = Ordinary LP (plain NAF))

SweetRules Inferencing Capabilities Today: Overview

- **Inferencing engines** in RuleML/SWRL via translation:
 - Indirect inferencing:
 1. translate to another rule system, e.g., {XSB, Jess, CommonRules, or Jena}
 2. run inferencing in that system's engine
 3. translate back
 - Can use composite translators

SweetRules V2.0+ *New Inferencing Engines*



Novel Capabilities I

- RuleML-based interoperability, knowledge-merging, reasoning for commercially important kinds of rules, e.g.,
 - Production rules \leftrightarrow Prolog, with strong semantic equivalence
 - Platform with pluggability and automatic tool composition
- Supports Correct Negation-As-Failure in Production Rules, via new techniques
- Newly Uses Courteous Compiler to support Courteous feature (prioritized conflict handling) even in systems that don't directly support it, as long as they support negation-as-failure
 - E.g., in XSB Prolog, Jess, Smodels
- New Include-a-KB mechanism, similar to owl:imports (prelim. RuleML V0.9)
 - Include a remote KB that is translatable to RuleML
- Uses New Action Launcher component to support Situated effecting feature (actions triggered by conclusions) even in systems that don't directly support it. Facts input, actions output.
 - E.g., in SweetXSB forward inferencing

Additional Firsts in Implementation

- Forward Situated Courteous LP inferencing+action with intrinsically highly scaleable run-time performance, and moreover with general non-stratified NAF
 - Both XSB/Prolog and Jess/Rete/production-rules reportedly scale very well to very large rulebases (~100K+ non-fact rules, many Millions facts)
- Backward Courteous LP inferencing for general non-stratified NAF, and scaleably in above sense
- RuleML Presentation Syntax Support:
 - Includes Situated feature
 - Generator. *Parser is in testing.*
- WSDL Web Services permitted as procedural attachments
 - Initially, only for effecting not yet sensing. Dynamic.

Novel KB Merging of Rules + Ontologies

- Combine:
 - Multiple SCLP RuleML (/ SWRL) rulebases
 - Or any knowledge base that is translatable into RuleML
 - Heterogeneous kinds of rules
 - E.g., originally XSB rules + Jess facts
 - These get translated and union'd into a single RuleML rulebase (possibly virtual)
 - OWL ontologies
 - Translate Description Logic Programs (DLP) subset of OWL into RuleML
 - Hybrid reasoning via DLP-fusion, i.e., LP inferencing after translate
 - OO/Frame ontologies with default inheritance
 - E.g., Process Handbook ontologies
 - ... which get translated to (S)CLP rules

Outline

- Introduction and Context: Semantic Web Services for E-Business; Policies
- Overview: SweetDeal Approach, New Extensions
- More Details: SweetDeal, SCLP, KB merging, SweetRules
- Procurement Scenario
- Fact-queries, as part of communicated KB's
- OO default inheritance ontologies, as Courteous LP
- Relationship to E-Business Messaging Standards / Platforms
- Business Value Analysis
- Conclusions & Future Work

F(act)-Queries

- Queries that return facts, rather than bindings
 - I.e., the facts that correspond to substituting ground bindings
- It's convenient and natural to send such queries, and expect such fact-set answers, in e-contracts.
- E.g., “please tell me your price”, “please give me your billing address”.
- Experimental extension of RuleML syntax to support this

Communicated KB of Queries+Rules

- Include queries along with rules in communicated KB's
 - E.g., in exchanged contract proposals
- Experimental extension of RuleML syntax to support this

Represent Default-Inheritance Object-Oriented Ontologies Via Courteous LP

- Default-inheritance object-oriented ontologies are ubiquitous in business process realm:
 - Java, C++ frameworks
 - Frame-based systems
- Override or cancel inheritance at subclass.
- OWL, Description Logic, FOL cannot represent default behavior: monotonic only.
- Nonmonotonic/default character increases reuse as compared to monotonic-only.
- Courteous LP can represent them nicely.
 - E.g., SweetPH represents Process Handbook OO business process ontology (5000 processes, 38000 axioms) [Grosf & Bernstein 2003]

Example of Default-Inheritance OO Ontologies in Courteous LP

```
{buyRegular} paymentMode(?quoteID,invoice) :- Buy(?quoteID).
```

```
/* BuyWithCredit is a subclass of Buy */
```

```
Buy(?quoteID) :- BuyWithCredit(?quoteID).
```

```
{buyCredit} paymentMode(?quoteID,credit)  
                :- BuyWithCredit(?quoteID).
```

```
overrides(buyCredit, buyRegular).
```

Outline

- Introduction and Context: Semantic Web Services for E-Business; Policies
- Overview: SweetDeal Approach, New Extensions
- More Details: SweetDeal, SCLP, KB merging, SweetRules
- Procurement Scenario
- Fact-queries, as part of communicated KB's
- OO default inheritance ontologies, as Courteous LP
- Relationship to E-Business Messaging Standards / Platforms
- Business Value Analysis
- Conclusions & Future Work

Advantages of Standardized SW Rules for Policies, e.g., Authorization/Security

- Easier Integration: with rest of business policies and applications, business partners, mergers & acquisitions
 - Enterprise integration, B2B
- Familiarity, training
- Easier to understand and modify by humansChange management
- Quality and Transparency of implementation in enforcement
 - Provable guarantees of behavior of implementation
- Reduced Vendor Lock-in
- Expressive power
 - Principled handling of conflict, negation, priorities
- **⇒ Agility, change management ↑**

Advantages of SW Rules, cont'd:

Loci of Business Value in Policy Management

- Reduced system dev./maint./training costs
- Better/faster/cheaper policy admin.
- Interoperability, flexibility and re-use benefits
- Greater visibility into enterprise policy implementation ⇒ better compliance
- Centralized ownership and improved governance by Senior Management
- Rich, expressive policy management language allows better conflict handling in policy-driven decisions
- Strategic agility, incl. wrt business model

SWS and Rules Summary

*** SWS Tasks Form 2 Distinct Clusters,
each with associated Central Kind of Service-description
Knowledge and Main KR*

1. Security/Trust, Monitoring, Contracts, Advertising/Discovery, Ontology-mapping Mediation

- Central Kind of Knowledge: Policies
- Main KR: Nonmon LP (rules + ontologies)

2. Composition, Verification, Enactment

- Central Kind of Knowledge: Process Models
- Main KR: FOL (axioms + ontologies)
 - + Nonmon LP for ramifications (e.g., cf. Golog)
- Thus RuleML & SWSF specify both Rules, FOL
 - Fundamental KR Challenge: “Bridging” Nonmon LP with FOL
 - SWSF experimental approach based on hypermon. [Grosf & Martin]

SW Rules: Use Cases from our research

- Contracts/negotiation, advertising/discovery
 - E-procurement, E-selling
 - Pricing, terms & conditions, supplier qualification, ...
- Monitoring:
 - Exception handling, e.g., of contract violations
 - Late delivery, refunds, cancellation, notifications
 - Notifications, personal messaging, and other workflow
- Trust Policies: authorization, confidentiality & privacy, security, access control
 - E.g., financial services, health care
 - *Extensive analysis of business case/value*
- Semantic mediation: rule-based ontology translation, context-based information integration

Future Work Directions

- More scenarios, esp. in SWS policy/SCAMP task cluster
- Integration of more expressive ontologies from OWL, FOL (beyond DLP)
 - Extend DLP in various ways
 - Use hypermonotonic reasoning approach (new KR theory) [SWSF 2005]
 - Map FOL \leftrightarrow Courteous LP
 - View nonmon LP as weakened FOL: sound, incomplete
- More integration into e-business communication and Web Services, following our SWS vision

Outline

- Introduction and Context: Semantic Web Services for E-Business; Policies
- Overview: SweetDeal Approach, New Extensions
- More Details: SweetDeal, SCLP, KB merging, SweetRules
- Procurement Scenario
- Fact-queries, as part of communicated KB's
- OO default inheritance ontologies, as Courteous LP
- Relationship to E-Business Messaging Standards / Platforms
- Business Value Analysis
- Conclusions & Future Work