Learning by Stealing:
Exchanging Models from Organizational Economics and Organization Science—An Exploration in the Spirit of Jim March

Organizers:
B. Gibbons and T. Knudsen

Thu.-Sat., May 25-27, 2017
MIT Sloan

everything except the dinners will be in E62-550
presentations will be loosely based on indicated papers

Thursday, May 25

6:00pm Dinner @ Commonwealth (11 Broad Canal Way, Cambridge 02142)

Friday, May 26

8:30 Breakfast

9:00-10:00 Steven Callander (Stanford)
Discussant: Michael Christensen (SOD-Univ. of Southern Denmark)

10:15-11:15 Massimo Warglien (Universitá Ca’ Foscari)
“The emergence of simple languages in an experimental coordination game”
(PNAS, 2007 with R. Selten)
Discussant: Hongyi Li (UNSW)

11:30-12:30 Wouter Dessein (Columbia)
“Rational Inattention and Organizational Focus” (Amer. Econ. Rev., 2016, with A. Galeotti and T. Santos)
Discussant: Maciej Workiewicz (ESSEC Business School)

12:30-1:30 Lunch

1:30-2:30 Jerker Denrell (Warwick Business School)
“Why Most People Disapprove of Me: Experience Sampling in Impression Formation” (Psych. Review, 2005)
Discussant: Niko Matouschek (Northwestern)
2:45-3:45 Andrea Prat (Columbia)  
"Managerial Attention and Worker Performance" (Amer. Econ. Rev., 2016 with M. Halac)  
Discussant: Nils Stieglitz (Frankfurt School of Management and Finance)

4:00-5:00 Gaël le Mens (Universitat Pompeu Fabra)  
"Information Sampling, Belief Synchronization, and Collective Illusions"  
(Mgmt. Sci., 2016 with J. Denrell)  
Discussant: Birger Wernerfelt (MIT)

6:00 Dinner @ Catalyst (300 Technology Square, Cambridge 02139)

Saturday, May 27

8:30 Breakfast

9:00-10:00 Heikki Rantakari (Rochester)  
"The Politics of Compromise" (Amer. Econ. Rev., 2016 with A. Bonatti)  
Discussant: Hazhir Rahmandad (MIT Sloan School of Management)

10:15-11:15 Daniel Levinthal, Wharton School  
"Hoping for A to Z While Rewarding Only A: Complex Organizations and Multiple Goals" (Org. Sci., 2008 with S. Ethiraj)  

11:30-12:30 Sylvain Chassang (NYU)  
"Building Routines: Learning, Cooperation, and the Dynamics of Incomplete Relational Contracts" (Amer. Econ. Rev., 2010)  
Discussant: Davide Marchiori (SOD-University of Southern Denmark)

12:30-1:15 Lunch

1:15-2:15 Michael Christensen (SOD, Univ. Southern Denmark),  
"Design of Decision-Making Organizations" (Mgmt. Sci., 2010 with T. Knudsen)  
Discussant: Tim Van Zandt (INSEAD)

2:15-2:45 Open discussion

Attendees:  
Alessandro Bonatti (MIT)  
Christina Fang (NYU)  
Scott Ganz (Georgia Tech)  
Manuel Grieder (ETH Zurich)  
Jacob Lyngsie (SOD, Univ. Southern Denmark)  
Jan Rivkin (Harvard)  
Ezra Zuckerman (MIT)