Session 1 (Mon., Jul. 9):
Major Themes in Organizational Economics

Read (i.e., broad, introductory surveys):


Gibbons, Robert. “Perspectives on Organizational Economics.” (pp. 1-2)

Skim (i.e., classics worth skimming if not already known):


Inspect (i.e., further reading for the truly obsessed):


Session 2 (Tue., Jul. 10):
Major Themes in Economic and Organizational Sociology

**Classics to be familiar with:**


Session 3 (Tue., Jul. 10):
A Frontier of OE—Organizational Performance

**Read:**


**Skim:**


**Inspect:**

Session 4 (Wed., Jul. 11):
Cross-disciplinary hack

No readings (yet).

Session 5 (Wed., Jul. 11):
A Frontier of Organizational Sociology: Multiple Networks and Emergence

Read:


Session 6 (Thu., Jul. 12):
Introduction to Organizational Ethnography

Read:


Skim:


Session 7 (Thu., Jul. 12):
A Frontier of Economic Sociology: Rethinking Exit, Voice, and Loyalty

Read:


Skim:


Session 8 (Fri., Jul. 13):
A Frontier of OE—Culture as Equilibrium?

Read:


Gibbons, Robert and Rebecca Henderson. 2012. "Relational Contracts and Organizational Capabilities." *Organization Science* 23: 1350-64. (Secs. 4-5)


Skim:


Inspect:

**Kellogg Sessions (Mon.-Tue, Jul. 16-17):**
**Frontiers of Organizational Ethnography**

**July 16th afternoon 1st half:**


**Discussion Questions:**
- If Van Maanen (Smile Factory) had gone into Mears’ and DiBenigno and Kellogg’s settings, what would he likely have emphasized? What does the difference between Van Maanen and what the other two papers emphasized tell us about how these three studies contribute to our understanding of culture?
- If identities are sources of inequality, then why would anyone ever claim a disadvantaged identity? Discuss this question in relation to the Mears and DiBenigno and Kellogg papers.

**July 16th afternoon 2nd half:**


**Discussion Questions:**
- How is the control described in Rosenblat, Orlikowski and Scott, and Shestakofsky different from the control described in Van Maanen? Different from the control described in Mears? Different from the control described in DiBenigno and Kellogg?

**July 17th morning, 1st half:**


Discussion Questions:

• Take the Levy article and interpret the data in it using the following lenses rather than by using the surveillance lens that Levy used:
  A) Organizational Economics
  B) Organizational Culture
  C) Identity and Inequality

July 17th morning, 2nd half:
Kate Presents Work-in-Progress around Relational Contracts and Group Discusses

Hadfield Sessions (Wed, Jul. 18):
Contracts as Governance

July 18 morning:


July 18 afternoon:


Ashraf Sessions (Thu.-Fri., Jul. 19-20):
Frontiers of Field Experiments in Organizations

Agents and Organizations with Mixed Motivation:


Incentives on the Job:


Selection across Jobs:
