

SEBC members,

I am MIT alum and I wanted to let you all know about a great job opportunity with the company I am currently working for. I work for a specialized energy trading firm, DC Energy (www.dc-energy.com), which focuses primarily on trading energy products in deregulated electricity transmission markets. The company is expanding rapidly and looking to hire upwards of 15 people in the next year (including those with undergraduate and advanced degrees). The pay is good, the hours are reasonable, the work environment is great, the content of the work is fascinating, and the people I work with are not only very intelligent, but fun to work with.

Our resume submission deadline is 10/8 and we will be holding on-campus interviews on 10/22-10/23, so please remember to submit your materials through the MIT Careerbridge website. Attached you can find attached a short description of our company and a description of the positions we are hiring for. We welcome BOTH graduate and undergraduate applicants. If you want a first-hand perspective on the company, feel free to get in touch with me.

We have gotten some feedback from students who were having difficulties logging into the new web system the MIT career office is using. The instructions below should resolve these issues.

- 1) Log into CareerBridge
<https://www.myinterfase.com/mit/student/> <blocked::<https://www.myinterfase.com/mit/student/>>
- 2) With mouse, hover over 'On-Campus Recruiting Schedules'
- Click on 'Interviews I Qualify For'
- 3) Under 'Schedule ID', type in 221 (this is the Schedule to which you are trying to apply)
- 4) Click on the Filter icon next to the text box and select 'Equal To'
- 5) Click on the schedule ID #
- 6) In the upper left hand corner there will be the words Apply Now in red - click on it
- 7) Chose your documents for submission
- 8) When you are finished, you can go to MyAccount (at top) and MyActivity to see this and other submissions

Brian Tang '03

Company Description:

DC Energy (www.dc-energy.com <<http://www.dc-energy.com/>>_) is a proprietary trading firm that focuses on the energy markets. DC Energy was launched in 2002 and has quickly grown to over 65 professionals. Headquartered in the Washington DC metropolitan area, DC Energy operates in markets across the United States.

Our focus has been the electricity markets, currently a \$250 billion market with increasing liquidity due to ongoing deregulation. In these developing markets, the price of power can vary dramatically over time and by location depending on the economic matching of supply to demand within the physical limitations of the transmission grid. This complexity, combined with continued market growth, has created a strong demand for financial instruments to hedge the risks inherent to these complex markets.

DC Energy's competitive advantage is based upon a rigorous, quantitative analytical approach. We have developed robust, proprietary economic frameworks to take positions across a range of energy contracts and their derivatives to efficiently strike the balance between risk and return. Through our activity, we provide liquidity, risk mitigation, and efficient pricing to utilities, merchant power, transmission providers, and end users – thus creating a healthier and more competitive market.

We are looking for talented professionals with high integrity, who excel in general business problem solving and in quantitative analysis. These professionals will have direct responsibility for investment decision-making, as well as for research, analysis, and development. Our office culture is entrepreneurial and collegial, so you must be able to work well in teams, show initiative, be resourceful, and provide leadership.

Job Description:

DC Energy's competitive advantage lies in its intellectual capital, which is constantly expanding and evolving to optimally address opportunities in today's deregulated energy markets. Of course, bright and motivated people are integral to our intellectual capital development, and our analysts fulfill a key role at the core of our team. This involves conducting research and analysis to develop and test robust investment strategies and subsequently implement and track resultant investment portfolios. Successful applicants will

demonstrate the following qualities:

- Exceptional quantitative analytic skill
- Superior problem solving abilities
- Proficiency with computers
- Excellent oral and written communications skills
- Intellectual curiosity

Investment Analysts work within small teams organized by investment type or market and take responsibility for an individual “module” within the portfolio of the firm’s investments. Investment Analysts typically focus on one investment type at a time but work across a variety of business issues within this area. Experienced Analysts who are performing at close to Associate level may begin to work on strategies that span investment portfolios or markets as well as supervise newer analysts.

The Investment Analyst position is an excellent learning opportunity and career stepping stone and is designed to lead to positions of increasing responsibility. Promotion is based on a "speedometer" vs. an "odometer" philosophy meaning that it is skill-level, not tenure, which determines career path. It is not uncommon for strongly performing Analysts to be promoted directly to Associate without additional credentials (e.g., business school degree.)

Brian Tang '03
Associate
DC Energy, LLC
tang@dc-energy.com