

## SEBC (Science and Engineering Business Club)

Open positions:

### **President**

Contact: Jijun Chow - [sebc-president@mit.edu](mailto:sebc-president@mit.edu)

The President consolidates information from all four focus groups of SEBC, puts together a comprehensive understanding of SEBC, develops tools that would enhance the community of SEBC, and defines and executes SEBC's long-term strategic vision.

### **Treasurer**

Contact: Allison Dee - [aldee@mit.edu](mailto:aldee@mit.edu)

The Treasurer enforces internal financial status, manages funds from corporate sponsors and other sources, and works with board members to properly allocate club budgets.

### **MD of Sponsorship**

Contact: Warren Chan - [wmchan@mit.edu](mailto:wmchan@mit.edu)

MD of Sponsorship reaches out to old and new companies, builds and maintains relationships with them, establishes sponsorship levels for the school year and for the annual Networking BBQ, and maintains a comprehensive database of corporate and academic contacts.

### **MD of Consulting Focus Group**

Contact: Daniel Handal - [dhandal@mit.edu](mailto:dhandal@mit.edu), Patricio Ramirez - [pramirez@mit.edu](mailto:pramirez@mit.edu)

The SEBC Consulting Focus Group brings in companies that can provide students with information and resources that will help them succeed in their careers after MIT. In the past, we have held several panel discussions on careers in consulting. These panels aim to inform the students about the broad scope that consulting covers, and to show them the resources available to enter the industry with a technical background. We also undertake more complex events such as networking workshops and mock case interview sessions.

### **MD of Finance Focus Group**

Contact: Jack Chen - [chenmx@mit.edu](mailto:chenmx@mit.edu), Kevin Zhang - [xyzhang@mit.edu](mailto:xyzhang@mit.edu)

The Finance Focus Group plans, organizes, and executes on-campus events involving investment banks, hedge funds, and other financial institutions. These events include company presentations, panel discussions, interview workshops, and networking luncheons. A select few of the past events we have hosted include the Wall Street Diversity Luncheon, Hedge Fund Panel, Financial Services 101, and Financial Mentorship Workshops.

### **MD of Marketing Focus Group**

Contact: Annie Liang - [ahliang@mit.edu](mailto:ahliang@mit.edu)

2008 marks the first year SEBC has had a Marketing Focus Group. Here's a quick look at some of the projects we tackled last semester: 1) The SEBC makeover. We unveiled a new image for SEBC. 2) Semesterly newsletter. Our first introductory issue is only a glimpse at what is to come. 3) Revamped the SEBC website. 4) First ever Marketing Conference

## **MD of Technology and Entrepreneurship Focus Group**

Contact: Boling Jiang - [boling@mit.edu](mailto:boling@mit.edu), Sterling Anderson - [ster@mit.edu](mailto:ster@mit.edu)

The Technology and Entrepreneurship Focus Group seeks to help students pursue their technical and entrepreneurial interests. We organize events that explore current technology trends and different aspects of entrepreneurship. We hold technology talks with technology companies to help our club members explore various careers opportunities. The focus group also puts together panel discussions on patent law and entrepreneurship. In addition, we frequently invite successful entrepreneurs to showcase their start-ups and connect with motivated MIT students.

\*\*\*\*\*New positions for next year\*\*\*\*\*

### **Webmaster**

Webmaster must be familiar with web design technology, and must be available to periodically update the website. Compensation available based on experience

### **MD of Alumni Relations**

MD of Alumni Relations is responsible for maintaining relationships with alumni, managing alumni database, organizing events where alumni (post-SEBC members) come back to MIT and meet current members to provide advice, and establishing an alumni membership program.