

By delivering the best customer experience through the global execution of our direct business model, Dell has become the world's leading computer systems company. In 2006, Dell continued to outpace the industry worldwide and in every region where we compete. Overall revenue increased to \$56 billion, with our non-U.S. operations fueling the fastest growth and registering an all-time high.

With over 75,000 team members in 50 countries, we are confident that we are best positioned to grow and gain an even larger share of our \$1.4-trillion industry in the years ahead. As one of the most recognized brands in the world, we are acknowledged by Fortune magazine as one of America's top ten 'Most Admired Company' and ranks second on the 2006 Harris Poll of "Best Brands". Join Dell and you'll discover why there are opportunities only a global company can provide.

Careers at Dell. Consider the possibilities.

DEVELOPMENT MANAGER, PRINTERS (070008N1)

- Manage and execute activities for the development and qualification of inkjet and laser printer products, including Multi-Function Printers (MFPs).
- Lead cross-functional engineering teams, ODM & OEM suppliers to ensure their products meet requirements for performance, functionality, cost, schedule, quality, reliability and compliance to industrial standards.
- Identify, evaluate and resolve development/qualification issues and communicate the project's technical status to the management.

Requirements

- Bachelor of Electrical/Mechanical Engineering.
- At least 8 years of relevant experience in a related field, preferably in inkjet/laser printer technologies.
- Understanding of the product development process, from concept to manufacturing ramp-up and product launch, as well as design-for-manufacturing issues, verifications and quality assurance methods.
- Experience in systems engineering and its interactions between electromechanical systems, firmware and electronics.
- Knowledge of printing mechanisms and paper handling as well as experience in networking systems and software desired.
- Able to lead cross-functional teams and manage cross-cultural differences
- Experience in working with ODM & OEM companies in Asia as well as writing technical specifications and test procedures.
- Multiple language skills are a plus.

DEVELOPMENT MANAGER, LCD (07000FK3)

- Manage the design, characterization and implementation of LCD modules into portable computing products.
- Lead cross-functional engineering teams, ODM & OEM suppliers to ensure their products meet requirements for performance, functionality, cost, schedule, quality, reliability and compliance to industrial standards.
- Identify, evaluate and resolve development/qualification issues and communicate the project's technical status to the management.

Requirements

- Bachelor of Electrical/Mechanical Engineering.
- At least 3- 5 years of relevant experience in display design, development and implementation.

 At least 3- 5 years of relevant experience in display design, development and implementation.
- Understanding of the product development process, from concept to manufacturing ramp-up and product launch, as well as design-for-manufacturing issues, verifications and quality assurance methods.
- Experience in with LCD Design and fabrication, portable computing and communication products
- Able to lead cross-functional teams and manage cross-cultural differences.

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- Experience in working with ODM & OEM companies in Asia as well as writing technical specifications and test procedures.
- Multiple language skills are a plus.

SENIOR MANAGER, WW PROCESS ENGINEERING

(07000CEW)

- Chair and Lead Global Manufacturing "Best of Breed" Forum.
- Develop Manufacturing Strategies with Executive Steering Team.
- Facilitate the prioritization and implementation of new technologies and processes to be standardized, including securing capital investments.
- Build consensus to define, design and launch Lean Manufacturing across Dell's factories
- Proactively engage with Product Groups/Regions to implement new manufacturing model as needed by new market segments/channels.
- Collaborate in establishing project goals and metrics and drive consistent measurements across regions to track improvements.

Requirements

- Bachelor/Master of Engineering (Industrial, Process or Manufacturing) with MBA (preferred).
- At least 10 years of experience in Electronics, IT, ODM/EMS companies with a solid track record
 of achievements in Manufacturing Process Improvements.
- Exposure to new manufacturing technologies and processes and benchmarking best in class practices within IT, Consumer or Electronics industries.
- Trained or certified in Lean Manufacturing and Six Sigma (Green/Black Belt) will be an asset. Global/Regional exposure preferred.

DEVELOPMENT MANAGER, OPTICAL DRIVE ENGINEERING LEAD (07000DA2)

- Work with optical drive supplier for CD, DVD, DVDRW and BluRay devices.
- Lead projects to qualify optical drive peripherals for desktop and portable computer systems.
- Analyze drive designs, leading development/qualification with suppliers, manage field issues, and document results.
- Work with cross-functional teams and suppliers to ensure designs meet the requirements for functionality, cost, reliability, regulatory compliance, and industry standards compliance. You will also work with field representatives and peripheral suppliers to manage issues related to shipping peripherals.

Requirements

- Bachelor of Electrical Engineering.
- At least 3 years of industry experience.
- Technical knowledge of circuit theory/principles and/or experience with optical drives
- Excellent communication and presentation skills.
- Excellent team leadership and tactical execution skills.
- Able to manage multiple programs simultaneously.
- Excellent problem-solving and analytical skills.

SENIOR MANAGER, PROGRAM MANAGEMENT (07000D69)

- Lead in the worldwide management and execution of cross functional programs through Dell product development process
- Develop program goals that support business objectives as well as develop and execute strategies and plans to meet these goals
- Identify and implement process improvements as well as assist in the integration of complex business factors to develop and implement long-term strategic planning objectives
- Manage level of revenue risks associated with new product life cycle

Requirements

- Bachelor/Master of Engineering or related discipline with at least 8 years' product development program management experience
- Experience in program management including planning and delivering products with regular senior management interface
- Excellent customer focus on delivering outstanding quality products
- Excellent leadership skills to manage and lead extended or cross-functional teams to meet programs deadlines.
- programs deadlines

 Excellent presentation as well as leadership skills to manage and lead teams to meet deadlines
- Able to manage daily workflow to meet departmental and customer requirements
 Able to manage OFM/OPM teams to meet programs shingting.
- Able to manage OEM/ODM teams to meet programs objective

DEVELOPMENT MANAGER, TOOLING ENGINEERING

(07000F69)

- Lead and manage mechanical design of Laser and Ink Printers with ODM & OEM suppliers.

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- Define printer mechanical specifications considering market and customer requirements.
- Lead cross functional reviews of printer design to assure design integrity and compliance with Dell specifications and recognized industry design practices.
 Define printer mechanical specifications from high-level product requirements, identify, evaluate
- Define printer mechanical specifications from high-level product requirements, identify, evaluate
 and resolve all mechanical development/qualification issues.
- Identify mechanical risks and tradeoffs between mechanical design, ID, tooling issues, cost, and schedule.
- Actively manage risks throughout the product development cycle.
- Assess and improve supplier mechanical design process to create consistent and quality designs.
- Work as part of a cross-functional project team, including the tracking and reporting of project status related to mechanical design.
- Manage all development projects in accordance with Dell's internal development processes and tools.

Requirements

- Bachelor/Master of Mechanical Engineering.
- At least 8-10 years of experience.
- Experience in printer product design, printer mechanisms, paper handling systems, managing ODM & OEM suppliers required.
- Expertise in high-volume injection molded plastic covers, tooling, and experience working closely with ID engineers to realize product design language is desired.
- Experience in writing technical specifications and proficiency in using MCAD, such as Pro/E

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- Ability to work in a cross-cultural environment.
- Knowledge and experience in product development, from concept to manufacturing ramp-up, product launch, and understanding of design for-manufacturing issues.

Please email your resume to **Sg_great2b@dell.com**, stating the job code and the **position** applied for in the subject header.

Or apply online at **www.dell.com/careers/singapore** (**Search position by job code**)

