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Education

Ph.D., Massachusetts Institute of Technology, Political Science, February 2001.

B.A., University of Chicago, Political Science (with honors), 1992.

Teaching Positions

Associate Professor (without tenure), Department of Political Science, University of Pennsylvania, 2005-present.

Assistant Professor, Department of Government, Dartmouth College, 2000-2005.

Publications

Books

Calculating Credibility: How Leaders Assess Military Threats, Cornell Studies in Security Affairs (Ithaca: Cornell University Press, forthcoming 2005).

Refereed Journal Articles

"The Credibility of Power: Assessing Threats during the 'Appeasement' Crises of the 1930s," *International Security*, 29 (2004/05): 136-69.

"The Effects of Wars on Neutral Countries: Why It Doesn't Pay to Preserve the Peace," *Security Studies* 10 (2002): 1-57. (with Eugene Gholz).

"The Myth of Air Power in the Persian Gulf War and the Future of Warfare," *International Security* 26 (2001): 5-44.

"Lessons From Ground Combat in the Gulf: The Impact of Training and Technology," *International Security* 22 (1997): 137-46.

"Come Home America: The Strategy of Restraint in the Face of Temptation," *International Security* 21 (1997): 5-48 (with Eugene Gholz and Harvey M. Sapolsky).

Manuscripts

“The Allure of Sexy Models: Untangling Selection Effects in Studies of Coercion,” article manuscript (with Eugene Gholz).

“The End of Mutual Assured Destruction? The Nuclear Dimension of U.S. Primacy,” article manuscript (with Keir Lieber).

“Protecting ‘The Prize’: Oil and the National Interest,” article manuscript (with Eugene Gholz).

Selected Other Publications

“A Victory, But Little is Gained,” op-ed, *New York Times*, November 17, 2004 (with Ben Valentino).

“How to Take Baghdad,” op-ed, *New York Times*, March 26, 2003.

“The Persian Gulf Wars, 1991-2003,” *Encyclopedia Americana*, 2003 (with Jennifer Lind).

“Paying to Keep the Peace,” *Regulation*, Spring 2003 (with Eugene Gholz).

“The Iraq Question,” *Dartmouth Alumni Magazine*, Vol. 95, No. 2 (Nov/Dec 2002).

“Urban Warfare: Options, Problems, and the Future,” *Marine Corps Gazette*, Vol. 83, No. 4 (April 1999).

Government Publications and Consulting

“Desert Breeze 2001: DCINC Review,” RAND Corporation, PM-1243-OSD (SECRET), August 2001 (with Bruce W. Bennett).

“Desert Breeze Phase II: Initial Meeting After Action Report,” RAND Corporation, PM-1173-DTRA (SECRET), March 2001 (with Bruce W. Bennett).

“Desert Breeze 4 Package,” RAND Corporation, PM-965-OSD (SECRET), September 1999 (with Bruce W. Bennett).

“Desert Breeze 3: Force Requirements and Force Flow,” RAND Corporation, PM-979-OSD (SECRET), September 1999 (with Bruce W. Bennett et al.).

“Desert Breeze 2: Protecting Against WMD Threats in the USCENTCOM AOR,” RAND Corporation, PM-944-OSD (SECRET), June 1999 (with Bruce W. Bennett et al.).

“Potential Operational and Strategic Impacts of Chemical and Biological Weapons," RAND Corporation, DB-187-OSD (FOUO), April 1996 (with Bruce W. Bennett).

“North Korean Occupation and Defense Requirements" in Bruce W. Bennett, Two Alternative Views of War in Korea: The North and South Korean Revolutions in Military Affairs, RAND Corporation, MR-613-NA (FOUO), 1995 (with Bruce W. Bennett).

Selected Presentations, Fall 1999-Summer 2004

“The End of Mutual Assured Destruction?”

[Previously titled “The Unspoken Dimension of American Primacy.”]

- American Political Science Association, September 2, 2004.

“Primacy and American Foreign Policy.”

- Lincoln Laboratory, Massachusetts Institute of Technology, March 22, 2004.

“Protecting ‘The Prize’: Oil and the National Interest.”

- American Political Science Association, September 2, 2004.
- International Studies Association, March 10, 2004.

“Does Backing Down Hurt Credibility: Evidence from the ‘Appeasement’ Crises of the 1930s.”

- University of Texas, January 23, 2004.
- Georgetown University, October 24, 2003.
- University of Pennsylvania, April 22, 2003.
- International Studies Association, February 27, 2003.
- Columbia University, January 27, 2003.
- Massachusetts Institute of Technology, April 24, 2002.

“Don’t Fear Global ‘Instability’: Economic Adaptability, Oil, and the ‘Insurance’ Analogy.”

- International Studies Association, February 28, 2003.
- Olin Institute, Harvard University, February 10, 2003.

“The Battle for Baghdad: Estimating Casualties in Urban Fighting.”

- Brandeis University, February 20, 2003.
- Massachusetts Institute of Technology, December 13, 2002.

“Backing Down and Credibility: Evidence from the Cuban Missile Crisis.”

- UCLA, January 24, 2003.
- UCSD, January 22, 2003.
- Ohio State University, December 5, 2002.
- Princeton University, April 12, 2002.
- American Political Science Association, September 1, 2001.
- University of Chicago, April 25, 2000.

“Nuclear, Biological and Chemical Threats in the Middle East.”

- Conference on Regional Cooperation in the Middle East, Istanbul, March 1, 2002.

“Humanitarian Constraints on Military Operations in the Gulf War,”

- Carr Center for Human Rights, Harvard University, November 29, 2001.

“America’s Options in Afghanistan.”

- Olin Institute, Harvard University, September 28, 2001.

“Desert Mirage: Air Power, the Gulf War, and the Future of Warfare.”

- American Political Science Association, August 30, 2001.
- Columbia University, November 3, 2000.

Current Research Projects

1) Economic Globalization and the Effects of Wars on Neutrals.

This project examines how wars affect the economies of neutrals. My coauthor, Eugene Gholz, and I published one paper based on this research; it identifies the characteristics of neutral countries that make them most vulnerable to the costs of far-away wars, as well as the characteristics of neutral countries that are well-positioned to benefit from them. A new manuscript focuses on the effect of wars and other major political shocks (e.g., revolutions) in the Middle East on oil prices. This paper develops a theory of cartel bargaining and tests the theory using monthly country-level data on oil production and price levels. We argue that (1) the incentives created by cartel dynamics mitigate the effects of political shocks on oil prices, and (2) over the past 25 years, oil markets have grown more efficient, reducing the potential impact of oil shocks on the industrial economies. The overall project argues that, contrary to the conventional wisdom, the efficiency advantages of globalization *reduce* the vulnerability of western economies to far-away economic disruptions rather than increase them.

2) The End of Mutual Assured Destruction: Nuclear Weapons and U.S. Primacy.

The United States now has a greater lead in nuclear weapons capabilities than at any time since the dawn of the nuclear age, and it is quietly working hard—and spending great sums of money—to extend its growing nuclear superiority as far into the future as possible. What do the past fifty years tell us about the consequences for the United States and the world of the current and growing U.S. nuclear primacy? Is this effort by the United States a waste of money? Will it likely yield diplomatic leverage for the United States? Will it lead to dangerous counter-measures by potential adversaries? First, this paper documents the extent of America’s current nuclear superiority. Second, it demonstrates that America’s nuclear primacy is not simply a legacy of the Cold War; the United States is working hard to extend its nuclear lead. Finally, the paper focuses on a series of Cold War crises to assess the likely impact of U.S. nuclear primacy.

3) Defeating Insurgency.

What political, economic, and military strategies have historically been most effective in defeating insurgent movements? Are there effective options for defeating insurgents that do

not require high levels of brutality? My coauthor (Ben Valentino) and I identify and correct the sample selection bias that plagues previous works on counter-insurgency. We identify three major strategies of counter-insurgency and use evidence from four detailed case studies to conduct preliminary tests of the effectiveness of these three strategies.

Professional Affiliations

Research Associate, The John M. Olin Institute for Strategic Studies, Harvard University, 2001-present.

Research Affiliate, Security Studies Program, Center for International Studies, Massachusetts Institute of Technology, 2003-present.

Member, Council on Foreign Relations, 2001-present.

Member, The American Political Science Association (APSA).

Member, International Studies Association (ISA).

Consultant, RAND Corporation, 1994-present. Security Clearance: Top Secret.

Awards, Fellowships, and Grants

Irving Fellow, Phillips Exeter Academy, 2004.

Nelson A. Rockefeller Center for Public Policy and the Social Sciences, Dartmouth College, Research Grant, 2002-03 and 2004-05.

U.S. Army War College, Research Grant, summer 2000.

Center for International Security and Cooperation (CISAC), Stanford University, Predoctoral Fellowship, 1998-1999.

John M. Olin Institute for Strategic Studies, Harvard University, Predoctoral Fellowship, 1997-1998.

John D. and Catherine T. MacArthur Foundation, Summer Research Grant, 1997 and 1998.

Minda de Gunzburg Center for European Studies, Harvard University, Research Travel Grant, 1996 and 1997.

Television and radio appearances

CBS "48 Hours"

CNN "News Night with Aaron Brown"

CNBC "Kudlow and Cramer"

CNNfn "The Flip Side"

WMUR "Evening News"

BBC "The World,"

WBUR, "On Point" and "The Connection,"

New Hampshire Public Radio "The Exchange,"

Vermont Public Radio "The Switchboard,"

Los Angeles Public Radio "Air Talk,"

KPAM radio Portland Oregon: daily live interviews from February-April 2003

References

Barry Posen, Ph.D., Professor, Department of Political Science, Massachusetts Institute of Technology, Cambridge, MA (617) 253-8088 (Chair of Dissertation Committee).

Stephen Van Evera, Ph.D., Professor, Department of Political Science, Massachusetts Institute of Technology, Cambridge, MA (617) 253-0530.

Michael Mastanduno, Ph.D., Professor, Department of Government, Dartmouth College, Hanover, NH (603) 646-1100.

Bruce W. Bennett, Ph.D., Senior Researcher, RAND Corporation, Santa Monica, CA (310) 393-0411.

Updated: July 1, 2005.