



• Fishermen's Alliance: What we do

Haddock Chowder Program: Serving our fishermen and community

Other challenges facing the industry





Policy & advocacy

Small business support & economic development

Community engagement



Policy & Advocacy

Scientific Research



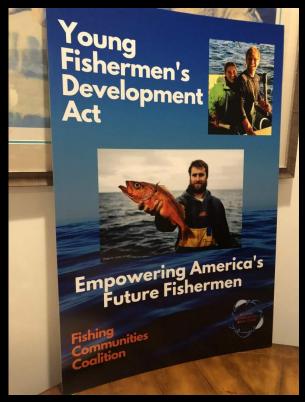
Advocate for Science-based Management





Small Business Support & Economic Development

Training the Next Generation



Cape Cod Fisheries Trust





Community Engagement



Educational outreach

- Seafood promotion
 - Local & underutilized species

- Food security
 - Fish for Families
 - Pier to Plate
 - HADDOCK CHOWDER!



Haddock Chowder Program: Small Boats, Big Taste



- Response to COVID-19 pandemic
- Philanthropic funding
 - Catch Together
 - MIT Sea Grant
 - Cape Cod Healthcare
 - Individuals
- Goals
 - Help small-boat fishermen stay on the water
 - Serve regional need for food security



Haddock Chowder Program: Fishing



Prioritize sustainable fishing

- Fishermen get fair price for "snapper" haddock
 - Market prices are traditionally too low to profit, but plenty of fish in the sea



Haddock Chowder Program: Processing



- Fish filleted in family-owned facility in Brockton, MA
 - Great Eastern
- Chowder manufactured in family-owned business in Lowell, MA
 - Plenus Group, Inc
- Final product frozen



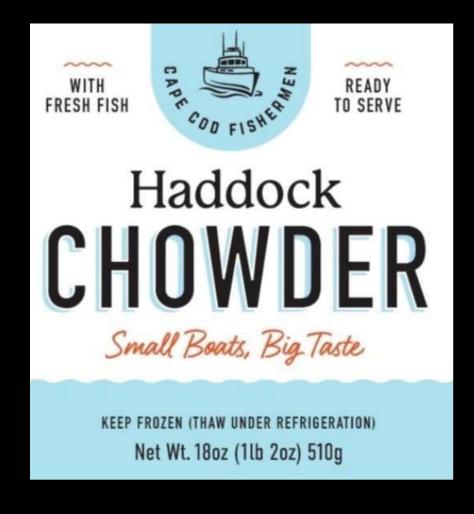
Haddock Chowder Program: Food Banks



- Food Banks across MA
 - Greater Boston Food Bank
 - Family Pantry of Cape Cod
 - Cape and Islands Veterans
 Outreach Center
 - Local churches



Haddock Chowder Program: Future



- Phase 1 (current)
 - Buy over 30,000lb haddock
 - Financial infusion >\$144,000 to fishing fleet
 - Provide over 100,000 meals
- Phase 2
 - 60,000lb haddock
 - 200,000 meals
 - Develop retail



Haddock Chowder Program: Future



Retail operations to self-sustain

- Pursuing national expansion into USDA programs
- MA Emergency Food Assistance Program (MEFAP) support through food bank distribution



Other Challenges Facing the Industry



- Resiliency of markets
- Executive Order on Promoting American Seafood Competitiveness and Economic Growth (May 2020)
 - Seafood Trade Taskforce
- Potential effects of climate change on industry
- Participation of next generation

