Job Title: Administrative Assistant 3	Position Title: Senior Administrative Assistant, Office of External Relations, Development
Reports to: Assistant Director, Development Operations	% Effort or Weekly Hours: 100%, 40 Hours
Department: MIT Sloan, Office of External Relations, Development	Grade 6, Nonexempt

#### **Position Overview:**

The Senior Administrative Assistant performs complex and diverse duties supporting the Executive Director of Development, the Director of Principal Gifts, and the Associate Director of Leadership Giving. The position anticipates and initiates actions regarding development operations that require in-depth knowledge of the Institute, MIT Sloan, Office of External Relations, and other departments. Additionally, the position proactively performs complex and diverse administrative duties and coordination support and utilizes excellent verbal and written communication skills with attention to detail that support reaching development and department goals.

This position works flexible hours related to the team and departmental schedules. Occasional evening and weekend work is required; a hybrid work schedule requires being physically in the office (three days a week).

# Principal Duties and Responsibilities (Essential Functions):

# Administrative Support (70%)

- Proactively manages complex and competing calendars for the Executive Director of Development, the Director of Principal Gifts, and the Associate Director, Leadership Giving, external visitors, and development meetings.
- Prepares travel materials and processes travel expenses, domestic and international, for the Executive Director of
  Development, the Director of Principal Gifts, and the Associate Director, Leadership Giving. Providing detailed
  itineraries with travel coordination, donor meetings, compiling briefing materials, and coordinating coordination with
  senior leadership, events, and the travel agency
- Prepares and processes donor gift proposals for the Executive Director of Development, the Director of Principal Gifts, and the Associate Director, Leadership Giving
- Plans and executes Development events, requiring invitations, room reservations, AV, catering, and donor requests.
- Produce and distribute briefing materials and itineraries for high-level campus donor visits for development-related appointments.
- Collaborates effectively with peers across the Institute to assist the Development team in interfacing with Deans,
   Faculty, Development Officers, and other key MIT constituents.
- Provides advanced administrative support for teams in the OER, Administration and Operations, Communications,
   Donor Engagement, Marketing, and Alumni Experience. Demonstrates an understanding of and work that reflects MIT Sloan's mission and goals of OER.
- Maintains awareness of all active prospect/donor relationships in the Executive Director of Development, the Director of Principal Gifts, and the Associate Director, Leadership Giving portfolios
- Responds to complex inquiries requiring an in-depth understanding of OER team projects and MIT policies/procedures. Ensures questions are addressed and resolved promptly.
- Resource for Development Administrative Assistants and new employees to support administrative duties as a backup
  for the Development Administrative Assistants. Acts as a senior administrative professional representing
  Development as an Operations Support Team (OST) member.
- Works flexible hours relating to the Executive Director of Development, the Director of Principal Gifts, and the Associate Director, Leadership Giving travel schedules, regarding time zone differences on international trips.
- Takes a leadership role in all Development and OER events, including reunions.

### Data and Reporting (25%)

- Monitor data and prepare reports around prospect tracking and pipeline management.
- Update solicitation plans and proposals and touch tasks in the Advance alumni database.
- Provide supplementary research for development staff from multiple sources for extraordinarily complex projects.

- Identifies the need for and creates filing systems in SharePoint and monitors efficiency.
- Contribute to strategy and coordinate projects requiring OER administrative resources.

# Other role-related duties as assigned (5%)

# **Supervision Received:**

Receives supervision from the Assistant Director of OER Development Operations with a dotted line from the
 Executive Director of Development, the Director of Principal Gifts, and the Associate Director, Leadership Giving

# Supervision Exercised: None

### **Qualifications & Skills:**

#### REQUIRED EDUCATION AND EXPERIENCE:

- High school diploma or equivalent required
- Minimum 5 years of administrative, office, or related experience
- Strong technical skills, including proficiency in the Microsoft Office Suite
- Meticulous diligence and organization skills
- Excellent verbal and written communication skills
- High level of confidence and discretion in managing sensitive and confidential matters
- Ability to parse data and information to develop creative, rational solutions.
- Ability to think critically and tackle ambiguity and complex problems effectively and efficiently.
- Ability to work both independently and as part of a team with minimal supervision.
- Willingness to take the initiative to identify problems and complete tasks without requiring instruction or guidance from a supervisor.
- Positive and service-oriented
- Comfortable working and managing multiple tasks efficiently in a fast-paced and complex environment with shifting priorities.
- Resourcefulness and the ability to manage a high volume of work are essential.
- Occasional evening and weekend work are required; a hybrid work schedule with the need to be physically in the office (three days a
  week)

### PREFERRED EDUCATION AND EXPERIENCE:

- Education: BS/BA preferred
- MIT or Development experience preferred.
- Previous experience providing administrative support to a team preferred.

### **Top Sloan Competencies**

### Contribute

- Anticipates needs and acts.
- Prioritizes own work to align with the organization's goals.
- Consistently delivers on goals, commitments, and priorities with high standards.
- Makes decisions amidst uncertainty, when necessary, sometimes without having all relevant information
- Manages ambiguity and navigates change while being comfortable and confident working in a fast-paced and changing
  environment.
- Adjust style and approach as appropriate to the needs of the situation.

### Collaborate

- Adjusts priorities in response to pressing and changing stakeholder needs.
- Takes charge of managing and tracking tasks to achieve goals.
- Takes the initiative to support team deliverables.
- Works respectfully and effectively across organizational boundaries and hierarchies
- Communicates openly and effectively by exchanging high-quality information, ideas, and opinions transparently and timely within
  and outside the school.

<sup>\*\*</sup> To comply with regulations by the American with Disabilities Act (ADA), the principal duties in position descriptions must be essential to the job. To identify essential functions, focus on the purpose and the result of the duties rather than the manner in which they are performed. The following definition applies: a job function is essential if removal of that function would fundamentally change the job.