
MIT Position Description

Job Title: Entrepreneurship in Residence	Position Title: Entrepreneurship in Residence, Legatum Center (EIR) at MIT
Reports to: Executive Director, Legatum Ctr	% Effort or Wkly Hrs: 50%
Department: MIT Sloan Legatum Ctr	Grade: 10

This is a one-year appointment with the possibility of renewal.

Position Overview:

Entrepreneur in Residence will work to develop entrepreneurial opportunities and curricula for different programs at the Legatum Center and will serve as a lead mentor for all Legatum student and foundry fellows.

This role eligible for a hybrid schedule that aligns with Ctr and requires on campus presence.

Principal Duties and Responsibilities (Essential Functions): 100%**

Business Development and Awareness Building (50%)

Conduct outreach to promote the Legatum Center and its programs.

- Identify speakers to bring to the Center
- Facilitate the building of relationships between the Center and the US Corporate sector interesting in global growth markets
- Help develop a network of entrepreneurs, angels, venture capitalists, support services, and key leaders in the community to support the program as mentors, project coaches, guest speakers, lecturers, and sources of internships, projects and careers and possible funding sources.
- Support student organizations that focus on innovation and entrepreneurship in Emerging Markets, such as the African Business Club, Black Business Student Associations and any other MIT entrepreneurship-theme student club.
- Collaborate with other MIT organizations to identify potential collaborations for Emerging Market startup companies with MIT faculty and staff to help commercialize concepts/technologies.
- Assist with the initial design of a corporate membership program to provide corporations, nonprofits, and academic institutions access to entrepreneurship at MIT. Be responsible for developing and executing strategies to attract and retain corporate members and building robust pipeline of targeted corporations.
- Support fundraising initiatives.

Student Mentorship (30%)

- Will help educate, mentor, and coach MIT students across campus on the realities of being an entrepreneur pursuing growth market opportunities. Special emphasis to be placed on mentoring Legatum Fellows and Foundry Fellows. Will offer regularly scheduled office hours and participate in weekly Legatum Fellowship special seminar with the express goal of providing tactical, practical guidance and input to students committed to launching and scaling new enterprises across Africa, Middle East, Latin America, and all of Asia.

Curricular Support (20%)

Will support the development of a new curricula for the Legatum Student Fellowship seminar and will also be the focal point on developing the curriculum and overseeing the execution of a deep teach innovation bootcamp in Africa.

Other related duties as assigned or required.

Supervision: Supervised by the Executive Director of the Legatum Center.

Performance and development goals will be determined by the Executive Director of the Legatum Center. Required to provide quarterly reports on advising and engagement metrics.

Qualifications & Skills:

REQUIREMENTS: an M.A. or M.S., or a B.A. and equivalent experience; excellent command of written and spoken English; excellent cross-cultural communication, networking, and negotiation skills;

Minimum 5 years of industry experience.

Experience as a founder or early employee in a startup with strong links in emerging markets, willingness to openly share successes and failures with students in the educational process strongly desired; **Strong motivation and willingness to bridge-build across campus to make sure MIT students are taking full advantage of the rich set of resources available to them and identifying and filling in gaps where needed.** **Strong product and technical expertise preferred**; ability to prioritize and coordinate multiple projects simultaneously in a fast-paced environment; and an interest in innovation and entrepreneurship. Candidate will be able to successfully manage priorities of several departments effectively. Seek a highly motivated team player who is able to work both collaboratively and independently; Interest in international education and/or working with international partners. Must be able to work as part of a larger team, prioritize tasks, schedule and account for complex travel arrangements, schedule meetings and manage multiple tasks under pressure. Skill using Microsoft Office applications is required, along with willingness to use and/or learn web editing and database technologies.

Preferred:

Social media skills preferred.

. Prior experience with fundraising a plus, as is experience abroad and/or skills in at least one foreign language.

*** To comply with regulations by the American with Disabilities Act (ADA), the principal duties in job descriptions must be essential to the job. To identify essential functions, focus on the purpose and the result of the duties rather than the manner in which they are performed. The following definition applies: a job function is essential if removal of that function would fundamentally change the job.*